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11		
12	UNITED STATES DIS	TRICT COURT
	DISTRICT OF A	ARIZONA
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14		I
15	State of Arizona, <i>ex rel</i> . Kristin K. Mayes, Attorney General; State of Alabama <i>ex rel</i> .	CASE NO.:
16	Attorney General Steve Marshall; State of	
	Arkansas, ex rel. Tim Griffin; People of the	
17	State of California ex rel. Rob Bonta, Attorney	
18	General of California; State of Colorado, <i>ex rel</i> . Philip J. Weiser, Attorney General; State	
19	of Connecticut; State of Delaware <i>ex rel</i> .	
20	Kathleen Jennings, Attorney General of the	
21	State of Delaware; District of Columbia;	COMPLAINT AND DEMAND
	Office of the Attorney General, State of Florida, Department of Legal Affairs; State of	FOR JURY TRIAL
22	Georgia, ex rel. Christopher M. Carr, Attorney	TORJUNI IMAL
23	General of the State of Georgia; State of	
24	Hawaii; State of Idaho, through Attorney General Raúl R. Labrador; People of the State	
25	of Illinois; State of Indiana; State of Iowa ex	
26	rel. Brenna Bird, Attorney General of Iowa;	
	State of Kansas; Commonwealth of Kentucky;	
27	State of Louisiana; State of Maine; Maryland Office of the Attorney General;	
28 I	Silve of the little of General,	

1	Commonwealth of Massachusetts; People of
	the State of Michigan; State of Minnesota, by
2	its Attorney General, Keith Ellison; State of
3	Mississippi <i>ex rel</i> . Attorney General Lynn Fitch; State of Missouri, <i>ex. rel</i> . Andrew
4	Bailey, Attorney General; State of Montana;
5	State of Nebraska, <i>ex rel</i> . Michael T. Hilgers, Attorney General; State of Nevada; State of
6	New Hampshire; State of New Jersey; State of
7	New Mexico, ex rel. Raúl Torrez, Attorney
	General; People of the State of New York, by Letitia James, Attorney General of the State of
8	New York; State of North Carolina, ex rel.
9	Attorney General Joshua H. Stein; State of
10	North Dakota, ex rel. Drew H. Wrigley,
11	Attorney General; State of Ohio ex rel.
	Attorney General Dave Yost; State of Oklahoma <i>ex rel</i> . Attorney General Gentner
12	Drummond; State of Oregon, <i>ex rel</i> . Ellen F.
13	Rosenblum, Attorney General for the State of
14	Oregon; Commonwealth of Pennsylvania, by
15	Attorney General Michelle A. Henry; State of
	Rhode Island; State of South Carolina <i>ex. rel.</i> Attorney General Alan Wilson; State of
16	Tennessee; State of Texas; Utah Division of
17	Consumer Protection; State of Vermont;
18	Commonwealth of Virginia, <i>ex rel</i> . Jason S. Miyares, Attorney General; State of
19	Washington; State of West Virginia <i>ex rel</i> .
	Patrick Morrisey, Attorney General; State of
20	Wisconsin; and State of Wyoming,
21	Disintiffs
22	Plaintiffs,
23	v.
24	Michael D. Lansky, L.L.C., dba Avid
25	Telecom, an Arizona limited liability
26	company;
	Michael D. Lansky, individually as a Member/
27	Manager/Chief Executive Officer of Michael
28	D. Lansky, L.L.C., dba Avid Telecom; and

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Stacey S. Reeves, individually as a Manager/Vice President of Michael D. Lansky, L.L.C., dba Avid Telecom,

Defendants.

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Plaintiffs, the State of Arizona, ex rel. Kristin K. Mayes, Attorney General; State of Indiana; State of North Carolina, ex rel. Attorney General Joshua H. Stein; State of Ohio ex rel. Attorney General Dave Yost; State of Alabama ex rel. Attorney General Steve Marshall; State of Arkansas, ex rel. Tim Griffin; People of the State of California ex rel. Rob Bonta, Attorney General of California; State of Colorado, ex rel. Philip J. Weiser, Attorney General; State of Connecticut; State of Delaware ex rel. Kathleen Jennings, Attorney General of the State of Delaware; District of Columbia; Office of the Attorney General, State of Florida, Department of Legal Affairs; State of Georgia, ex rel. Christopher M. Carr, Attorney General of the State of Georgia; State of Hawaii; State of Idaho, through Attorney General Raúl R. Labrador; People of the State of Illinois; State of Iowa ex rel. Brenna Bird, Attorney General of Iowa; State of Kansas; Commonwealth of Kentucky; State of Louisiana; State of Maine; Maryland Office of the Attorney General; Commonwealth of Massachusetts, by and through Attorney General Andrea Joy Campbell; People of the State of Michigan; State of Minnesota, by its Attorney General, Keith Ellison; State of Mississippi ex rel. Attorney General Lynn Fitch; State of Missouri, ex. rel. Andrew Bailey, Attorney General; State of Montana; State of Nebraska, ex rel. Michael T. Hilgers, Attorney General; State of Nevada; State of New Hampshire; State of New Jersey; State of New Mexico, ex rel. Raúl Torrez, Attorney General; People of the State of New York, by Letitia James, Attorney General of the State of New York; State of North Dakota, ex rel. Drew H. Wrigley, Attorney General; State of Oklahoma ex rel. Attorney General Gentner Drummond; State of Oregon, ex rel. Ellen F. Rosenblum, Attorney General for the State of Oregon; Commonwealth of Pennsylvania, by Attorney General Michelle A. Henry; State

of Rhode Island; State of South Carolina ex. rel. Attorney General Alan Wilson; State of Tennessee; State of Texas; Utah Division of Consumer Protection<sup>1</sup>; State of Vermont; Commonwealth of Virginia, ex rel. Jason S. Miyares, Attorney General; State of Washington; State of West Virginia ex rel. Patrick Morrisey, Attorney General; State of Wisconsin; and State of Wyoming ("Plaintiffs"), file this Complaint on behalf of their respective jurisdictions against Michael D. Lansky, L.L.C., dba Avid Telecom, Michael D. Lansky, individually and as Chief Executive Officer, and Stacey Reeves, individually and as Vice President of Operations and Sales, (collectively "Avid Defendants"). This action is filed pursuant to the Telemarketing and Consumer Fraud and Abuse Prevention Act ("Telemarketing Act"), 15 U.S.C. § 6101 et seq.; the Telemarketing Sales Rule ("TSR"), 16 C.F.R. § 310 et seq.; the Telephone Consumer Protection Act ("TCPA"), 47 U.S.C. § 227 et seq.; and certain state laws that protect consumers against unfair and deceptive trade practices, including unfair, deceptive, abusive and illegal telemarketing practices. Plaintiffs seek temporary and permanent injunctive relief, the imposition of civil penalties, restitution, statutory damages, an award of attorneys' fees and costs, and other legal, statutory, or equitable relief this Honorable Court deems proper, and allege the following:

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# **JURISDICTION AND VENUE**

TCPA, 47 U.S.C. §§ 227(e)(6) and (g)(2). The Telemarketing Act is the enabling statute

This Court has subject matter jurisdiction over this action pursuant to 28

This Court has pendent jurisdiction over the state law claims pursuant to 28

21 U.S.C. §§ 1331, 1337(a), 1355; the Telemarketing Act, 15 U.S.C. § 6103(a); and the

for the TSR.

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U.S.C. § 1367.

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- With respect to Utah, references to the "Attorney General" refer to the Utah Attorney General's Office acting as counsel for the Division of Consumer Protection of the Utah Department of Commerce.

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- 3. Venue is proper in this District under 28 U.S.C. §§ 1391(b)(2), 1395(a), 47 U.S.C. §§ 227(e)(6)(E), 227(g)(4), and 15 U.S.C. § 6103(e). Avid Telecom is headquartered within this District and a substantial part of the events or omissions giving rise to the claims alleged in this Complaint occurred in this District.
- 4. Plaintiffs notified the Federal Trade Commission ("FTC") of this civil action prior to instituting such action, as required by 15 U.S.C. § 6103(b).
- 5. Plaintiffs notified the Federal Communications Commission ("FCC") of this civil action prior to instituting such action, as required by 47 U.S.C. §§ 227(e)(6)(B) and (g)(3).

# **PLAINTIFFS**

- 6. The Attorneys General of the Plaintiffs are the chief legal officers for their respective states and commonwealths. Plaintiffs bring this action in the public interest pursuant to the consumer protection, business regulation, and/or telemarketing authority conferred on them by their respective state statutes and/or pursuant to the doctrine of *parens patriae* and/or common law authority.
- 7. Pursuant to the Telemarketing Act, 15 U.S.C. §§ 6103(a) and (f)(2), the Attorneys General and other authorized officers of the Plaintiffs' respective jurisdictions are authorized to initiate federal district court proceedings to enjoin telemarketing activities that violate the TSR, to enforce compliance with the TSR, and in each such case, to obtain damages, restitution, and other compensation on behalf of residents, or to obtain such further and other relief as the court may deem appropriate.
- 8. Plaintiffs are authorized to enforce the TCPA and the regulations prescribed under it by 47 U.S.C. § 227(e)(6)(A), which authorizes Plaintiffs to impose civil penalties for violations of the TCPA or its regulations, and by 47 U.S.C. § 227(g)(1), which authorizes Plaintiffs to enjoin Defendants' routing of illegal calls, and to be awarded

damages for each violation, with increased awards for willful or knowing violations of such regulations.

9. Below is a breakdown of each Plaintiff's statutory authority for those Plaintiffs bringing state claims:

STATE	STATUTORY AUTHORITY
California	Cal. Bus. & Prof. Code §§ 17203, 17204, 17206, 17536, and
	17593.
Florida	Chapter 501, Part II, Florida Statutes ("FDUTPA")
Indiana	Ind. Code § 4-6-3-2; Ind. Code 24-4.7; and Ind. Code 24-5-
	14.
Maryland	Md. Code Ann., Com. Law, § 14-3201, et seq.
Nevada	NRS 228.500-228.590, NRS 228.620, NRS 597.814, NRS
	597.818, NRS 598.0916, NRS 598.0918, NRS 598.0923,
	NRS 598.0963, NRS 598.0973, NRS 598.0975 and NRS
	598.0903 to 598.0999.
New York	New York General Business Law §§ 399-p and 399-z, and
	New York Executive Law § 63(12).
North Carolina	N.C. Gen. Stat. §§ 75-1.1, et seq.; N.C. Gen. Stat. §§ 75-
	100, et seq.
North Dakota	North Dakota Century Code ("N.D.C.C.") § 51-15-01 et
	seq. and N.D.C.C. § 51-28-01 et seq.
Rhode Island	R.I. Gen. Laws § 6-13.1-1, et seq.; R.I. Gen. Laws § 5-61-1,
	et seq.
Washington	Washington Consumer Protection Act, chapter 19.86 of the
	Revised Code of Washington (RCW).
Wisconsin	Wis. Stat. §§ 165.25(1m), 165(4)(ar), 100.20(6), 100.26, and
	100.263.

# **DEFENDANTS**

10. Defendant Michael D. Lansky, L.L.C., doing business as Avid Telecom (hereinafter "Avid" or "Avid Telecom"), is an Arizona limited liability company formed on November 1, 2000, with its principal place of business at 2830 N. Swan Rd. #160, Tucson, AZ 85712.

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- 11. At times, Avid Telecom has held itself out as Avid Telecom, LLC, including in the FCC's Robocall Mitigation Database.<sup>2</sup>
- 12. At all relevant times to this Complaint, Avid Telecom was engaged in trade or commerce within the scope of the statutes enforced by Plaintiffs and transacted business by routing telephone calls to each of Plaintiffs' jurisdictions.
- 13. Defendant Michael Lansky ("Lansky") is an individual residing in Tucson, Arizona. According to filings in the Arizona Secretary of State business database, Lansky is a Member and Manager of Avid Telecom. Lansky holds himself out as CEO of Avid Telecom in business filings and on the FCC's 499 Filer Database website.<sup>3</sup> Lansky has also held himself out as the President of Avid Telecom. Lansky has formulated, directed, controlled, had the authority to control, or participated in the acts or practices of Avid Telecom as set forth in this Complaint.
- 14. Defendant Stacey S. Reeves ("Reeves") is an individual residing in Oviedo, Florida. Reeves holds herself out as the Vice President of Operations and Sales for Avid Telecom in filings with the FCC's Robocall Mitigation Database. Reeves began her position as Vice President of Avid Telecom in October of 2020. Reeves has formulated, directed, controlled, had the authority to control, or participated in the acts or practices of Avid Telecom as set forth in this Complaint.
- 15. Defendants Lansky and Reeves transacted business in this District through Avid Telecom and in their individual capacities.

<sup>&</sup>lt;sup>2</sup> The FCC requires all voice service providers to file certifications in the publicly accessible Robocall Mitigation Database regarding their effort to fight illegal robocalls on networks. their respective See FCC, Robocall Mitigation Database. https://www.fcc.gov/robocall-mitigation-database (last visited May 18, 2023).

<sup>&</sup>lt;sup>3</sup> The FCC maintains a publicly accessible database of all the entities that register to provide voice services in the United States and to contribute to the federal Universal Service Fund. The Federal Communications Commission's form for voice service providers to file regarding their Universal Service Fund contributions is entitled "Form 499." Avid Telecom's 499 information found here: can be https://apps.fcc.gov/cgb/form499/499detail.cfm?FilerNum=828064.

- 16. Defendant Avid Telecom identifies itself as an interconnected Voice over Internet Protocol ("VoIP") service provider, registered with the FCC's Form 499 Filer Database as Filer ID No. 828064.
- 17. According to the Avid Telecom's 499 filings, it does business in all U.S. states and territories.
- 18. As an interconnected VoIP service provider, Avid Telecom uses broadband internet technology to route its customers' calls into, and throughout, the U.S. telephone network.

# **INTRODUCTION**

19. Every day, millions of American consumers receive a barrage of unwanted robocalls that are harassing, annoying, threatening, and malicious. Some consumers are told that their "Social Security Number has been used for some kind of fraudulent activity in the South Border of Texas." Sometimes, the message states the "SSA department is filing a lawsuit against you. An arrest warrant has been released on your name." Other calls purport to be from Amazon, luring the call recipient into a scam. These calls are all scams designed to scare and harm consumers. Other robocalls may not be scams but are harassing, abusive, and illegal, nonetheless.

<sup>&</sup>lt;sup>4</sup>Avid Telecom transmitted a robocall with this message on November 04, 2021. https://portal2.tracebacks.org/api/public/attachments/550668.

<sup>&</sup>lt;sup>5</sup> Avid Telecom transmitted a robocall with this message on April 16, 2020. <a href="https://portal2.tracebacks.org/api/public/attachments/1539">https://portal2.tracebacks.org/api/public/attachments/1539</a>.

<sup>&</sup>lt;sup>6</sup> Avid Telecom transmitted a robocall with this message on July 09, 2022. https://portal2.tracebacks.org/api/public/attachments/951297.

<sup>&</sup>lt;sup>7</sup> Avid Telecom transmitted a robocall with this message on December 12, 2022. <a href="https://portal2.tracebacks.org/api/public/attachments/1161599">https://portal2.tracebacks.org/api/public/attachments/1161599</a>.

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# **OVERVIEW OF DEFENDANTS' BUSINESS PRACTICES** AND WRONGDOING

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21. Defendants Avid Telecom, Lansky, and Reeves are in the business of providing VoIP services, facilitating or initiating robocalls, and/or helping others make robocalls.

- Avid Telecom received more than 329 Traceback<sup>9</sup> notifications from the 22. USTelecom-led Industry Traceback Group ("ITG"). These notifications put Defendants on notice that Avid Telecom was transmitting illegal robocalls.
- 23. Despite receiving these 329 notifications, and despite receiving additional letters and correspondence from the ITG about needing to improve Avid Telecom's traffic screening procedures, week after week Defendants chose profit over running a business that conforms to state and federal law. Defendants could have chosen to implement effective and meaningful procedures to prevent—or even significantly mitigate—the perpetration of illegal behavior onto and across Avid Telecom's network but chose not to do so.
- 24. Even if Defendants had not been specifically informed at least 329 times by the ITG that Avid Telecom was carrying illegal robocall traffic, they knew or should have known that Avid Telecom was assisting and facilitating telemarketers or sellers

<sup>&</sup>lt;sup>8</sup> FTC Consumer Sentinel Network Data Book 2021, at 12 (February 2022), https://www.ftc.gov/system/files/ftc\_gov/pdf/CSN%20Annual%20Data%20Book%2020 21%20Final%20PDF.pdf.

<sup>&</sup>lt;sup>9</sup> A "Traceback" is recognized by the voice communications industry as the method used by the ITG to trace the "call path" of a call, which identifies every provider that helped route the call across the telephone network, beginning with the call recipient and ending with the caller or the last provider closed to the caller that responds to the Traceback request.

transmitting illegal robocalls based on its call detail records, which are business records that are automatically generated by every telecom provider when a call is originated or transmitted and are kept in order to bill for the service of originating or transmitting each call across the provider's network.

- 25. In short, Defendants were on notice, both through Tracebacks and complaints from their downstream providers, that Avid Telecom's network was being used by telemarketers or sellers to send illegal robocalls.
- 26. Avid Telecom and Lansky have been on notice about this illegal call traffic for many years.
- 27. Defendants knew or consciously avoided knowing that telemarketers or sellers were transmitting robocalls across Avid Telecom's network and using Avid Telecom's services to send call traffic that violated federal and state laws.
- 28. Defendants provided substantial assistance to robocallers and facilitated the transmission and eventual delivery of millions of prerecorded telephone calls to residents in the Plaintiffs' respective jurisdictions.
- 29. Defendants and their customers made or initiated calls to both residential and cellular telephone lines using artificial or prerecorded voices to deliver messages without the prior express consent of the called parties.
  - 30. Some of Defendants' customers were telemarketers and/or sellers.
- 31. For many calls where Defendants' customers were not the caller, the caller was a telemarketer and/or seller.
- 32. Defendants' customers' robocall campaigns advertise various goods and services including healthcare products and automobile extended warranties.
- 33. Defendants facilitated the transmission of robocall campaigns in which the telemarketer and/or seller:
  - a. Misrepresented material aspects of goods or services, in violation of 16 C.F.R. § 310.3(a)(2)(iii);

- b. Misrepresented the seller's or telemarketer's affiliation with corporations or government entities, in violation of 16 C.F.R. § 310.3(a)(2)(vii);
- c. Made false or misleading statements to induce any person to pay for goods or services, in violation of 16 C.F.R. § 310.3(a)(4);
- d. Failed to transmit or cause to be transmitted the real telephone number and the name of the telemarketer to caller identification services used by call recipients, in violation of 16 C.F.R. § 310.4(a)(8);
- e. Initiated or caused the initiation of outbound calls to telephone numbers on the National Do Not Call Registry, in violation of 16 C.F.R. § 310.4(b)(1)(iii)(B);
- f. Initiated or caused the initiation of outbound telephone calls that delivered prerecorded messages, in violation of 16 C.F.R. § 310.4(b)(1)(v); and/or
- g. Failed to disclose the identity of the seller of the goods or services truthfully, promptly, and in a clear and conspicuous manner to the person receiving the call, in violation of 16 C.F.R. § 310.4(d)(1).
- 34. Avid Telecom provided services customized to the needs of robocalling customers by enabling them to place a high volume of calls in quick succession, billing only for the duration of completed calls—typically in as little as 6-second increments—and ignoring clear indicia of illegal call traffic.
- 35. Defendants provided their customers with Direct Inward Dialing numbers ("DIDs"), which would appear to the persons receiving the calls as the calling numbers or "Caller IDs."

- 36. This service was likely provided to circumvent the procedural guardrails of the caller authentication framework of STIR/SHAKEN<sup>10</sup> that would otherwise mark a randomly generated or used calling number as "unverified" and cause such calls to be blocked from being delivered to the called party at a network level by a downstream provider.
- 37. Defendants have quick<sup>11</sup> and inexpensive<sup>12</sup> access to millions of DIDs that they sell or lease to their customers.
- 38. Defendants sold DIDs in bulk and were capable of providing DIDs for telephone numbers from every area code in the United States.
- 39. The practice of "spoofing" is used deceptively by scammers to manipulate the caller ID system, so it appears that their calls are from legitimate phone numbers.
- 40. Defendants used DIDs for "neighbor" spoofing and/or "snowshoe" spoofing. Neighbor spoofing is the practice of using caller ID numbers with the same area code and same or similar three-digit exchange as the call recipient to increase the odds of the call recipient answering the call due to the belief that the call is originating from the local area. Snowshoe spoofing is the practice of using massive quantities of unique numbers for caller ID on a short-term or rotating basis to evade behavioral analytics detection, or to bypass or hinder call blocking or call labeling analytics based on the origination numbers. Numbers used for snowshoeing are often numbers that cannot receive incoming calls.

<sup>&</sup>lt;sup>10</sup> STIR/SHAKEN is a framework of FCC-mandated processes and procedures that enables phone companies to verify that the Caller ID information transmitted to the call recipient matches the caller's real phone number, and is intended to stop or significantly mitigate illegal and fraudulent Caller ID spoofing. *See* FCC, Caller ID Authentication Tools, <a href="https://www.fcc.gov/TRACEDAct">https://www.fcc.gov/TRACEDAct</a> (last visited May 18, 2023).

<sup>&</sup>lt;sup>11</sup> In a January 28, 2022, email to Call48, Reeves wrote: "Please understand, the very thing that sets Avid apart from its competitors for DID business is the fact that we can fill orders within 2-3 days as opposed to 5-7."

<sup>&</sup>lt;sup>12</sup> In a January 2022 bill, Avid Telecom was paying \$0.01 per DID to Call48 for 865,683 DIDs. On February 1, 2022, Avid Telecom provided a list of over 400,000 DIDs to return to Call48.

- 41. Defendants claimed to provide and/or sell data in the form of call recipient phone numbers to their customers to use as "leads" in their customers' telemarketing campaigns.
- 42. Defendants advertised they provide consulting services concerning how to effectively conduct robocalling operations. In one case, they provided a known robocaller with, at least, informal consulting.
- 43. Defendants actively participated in the initiation of, or assisted and facilitated in the initiation of, illegal robocalls.
- 44. Defendants assisted and facilitated telephone calls that used neighbor spoofing.
- 45. Defendants knew or consciously avoided knowing they were routing illegal robocall traffic.
- 46. Defendants provided substantial support and assisted sellers and telemarketers engaged in illegal robocalling in many ways, including but not limited to:
  - making and/or routing their customers' and robocallers' illegal calls to consumers in the Plaintiffs' respective jurisdictions;
  - b. taking express steps to obscure the ownership of at least one of their customers from ITG and other third parties after the principal owner became the subject of federal and state law enforcement actions and formed another named entity to continue to conduct business under another entity name;
  - providing some customers with DID rotation support, so that the customer could circumvent and undermine consumer, law enforcement, and industry efforts to block and mitigate illegal calls;
  - d. providing customers with the telephone numbers (DIDs or Caller IDs) used to make illegal calls to consumers in the Plaintiffs' respective jurisdictions;

- e. providing customers with leads and/or data used by their customers to make illegal calls to consumers in the Plaintiffs' respective jurisdictions; and
- f. providing customers with expertise on how to most effectively and profitably run their illegal robocalling and telemarketing schemes.
- 47. Without the support, assistance, facilitation, and participation of Defendants, the billions of illegal robocalls sent by, to, and through their network would not have reached millions of consumers across the United States.

# **Defendants' VoIP Provider Business Practices**

- 48. Avid Telecom is a VoIP business that makes and transmits telephone calls for profit.
- 49. Avid Telecom provides services to retail customers who are the originating callers that place robocall and telemarketing calls, as well as wholesale customers who are other voice service providers that route and transmit robocall and telemarketing calls.
- 50. Defendants' position in the call paths can vary from call to call and depends upon the operative contracts with other entities in the voice communications ecosystem.
- 51. When serving as an "originating" VoIP provider, Avid Telecom is the first provider to make or initiate call traffic on behalf of its own retail customer.
- 52. Then, Avid Telecom routes the call to another provider, which routes the call to another provider on the voice communications network<sup>13</sup> and so on, until the call is routed to a provider that delivers or terminates the call to the intended call recipient.
- 53. Calls transit from provider to provider, and each stop is designated as a "hop" moving "downstream" to the call recipient. All the providers downstream of the "gateway"

<sup>&</sup>lt;sup>13</sup> The public switched telephone network refers to the aggregate of landline and mobile telephone infrastructure that can be accessed by the public at large. This does not include private communications networks which are only accessible by select individuals such as intercom systems.

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27 28 or "point of entry" on the U.S. voice communications network, except the last provider, are collectively referred to as "intermediate providers."

- 54. The last voice service provider that delivers the call to its customer, who is the call recipient, is identified as the "terminating" provider.
- 55. Depending on the private contractual—whether formal or informalagreements with each of its customers, Avid Telecom is either an originating provider or intermediate provider, which is a call-by-call classification or categorization.
- 56. There are two filings in the FCC's Robocall Mitigation Database that are related to Lansky, Reeves, and Avid Telecom. One is a complete filing for "Avid Telecom LLC," which is an entity that does not exist. The other is an incomplete filing for "Michael D. Lansky LLC," which is an existing corporate entity.
- 57. According to Avid Telecom's FCC Form 499 Database registration<sup>14</sup>, Avid Telecom provides VoIP services in all of the Plaintiffs' respective jurisdictions.
- 58. Avid Telecom structures some of its contracts and billing to appeal to upstream providers that transmit robocalls.
- Avid Telecom's downstream providers often provide Avid Telecom with 59. separate call routes for dialer traffic and conversational traffic.<sup>15</sup>
- 60. VoIP providers like Avid Telecom cater to callers using robocalling technology that allows for the transmission of high call volumes in short durations. A robocaller can make multiple calls in a single second. These calls may be prerecorded or

<sup>14</sup> FCC Form 499 Filer Database, Detailed Information, https://apps.fcc.gov/cgb/form499/499detail.cfm?FilerNum=828064 (last visited May 18, 2023).

<sup>&</sup>lt;sup>15</sup> Dialer traffic is a high-volume number of calls per second with shorter duration times. Generally, dialer traffic is associated with a software or technology initiating as many calls as possible. Dialer traffic tends to have consistent patterns based on the type of call the calling party is making. Conversational traffic is traditional human-to-human call traffic. Conversational traffic tends to be longer duration with fewer calls per second.

artificially-voiced messages, or they can allow a computer to confirm a call recipient answers before connecting the call to a live operator.

- 61. For example, one of Avid Telecom's downstream providers, All Access Telecom, provided Avid Telecom with an unrestricted route for dialer traffic. This allowed Avid Telecom to send an unlimited number of below-six-second calls.
- 62. VoIP technology is particularly attractive to scammers that place illegal robocalls because it allows them to efficiently place millions or billions of calls as they troll for vulnerable consumers who will fall victim to their financial or identity theft scams.
- 63. Avid Telecom catered its business to the needs of robocallers by offering special "dialer" rates for short duration calls.
- 64. For example, in a February 6, 2020, email to voice service provider ANI Networks, Lansky pitched Avid Telecom's business like this:

No worries.. it's been a very busy last few weeks and now certain parts of the industry are in a panic mode.. I think I may have some solutions for you all.. maybe make a messy situation more sane, that is if you are doing some of the short duration (CC<sup>16</sup>) traffic today

If you are getting this traffic and blocking It or stopping it.. we can probably term it for you over our networks with quality termination and stats. If you are sending it carriers today.. we might be able to provide a better route with the same or better costs. We are not the least expensive guys out there doing this.. we don't want to be. We are in very good standing with the US Telecom Association and the FTC. And those are extremely good things...

if you have following this much, such well known names are not in such good standing.

I can probably get more into the details once I have a better understanding of how you handle short duration traffic today.

<sup>&</sup>lt;sup>16</sup> In this context, "CC" is typically an abbreviation for "call center" indicating the call traffic he is offering to facilitate is short duration outbound calls from telemarketers.

65. Before November 1, 2022, Avid Telecom's website homepage advertised that "Avid Telecom is a complete call center solution." Sometime after November 1, 2022, Avid Telecom made changes to its website. Prior to November 1, 2022, Avid Telecom's website advertised:

**Avid Telecom's Website and Marketing** 

# Increase Profit with Next-Gen Technology Avid Telecom is a complete call center solution provider. We have everything you need to run your business including DIDs, outbound minutes, dialing software, high-quality data and industry expertise. Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit. | Image: Contact us today to find out how we can help you improve performance and ultimately, profit.

66. Avid Telecom held itself out publicly as a provider of dialing software, which "includes a Predictive Dialer, Voice Broadcasting, List Management and Agent Management." Voice broadcasting is an industry term for robocalling which is the ability to simultaneously initiate mass quantities of calls that deliver prerecorded or artificial voiced messages. Prior to November 1, 2022, Avid Telecom's website advertised:

<sup>17</sup> A predictive dialer refers to a type of automated dialer that places phone calls even before the agents become available. Predictive dialers are often used by robocallers to increase efficiency.



67. Avid Telecom held itself out publicly as a provider of Direct Inward Dialing ("DID") phone numbers, of which "Numbers can be ordered one-off or in bulk. Increase your sales with local callbacks for every state you dial . . . [Avid Telecom] can offer you fresh numbers on a regular rotation or port in your existing inventory." Prior to November 1, 2022, Avid Telecom's website advertised:



68. The regular rotation of DID phone numbers is often indicative of callers that do not want to be identified. Legitimate businesses typically want their customers to be able to call them back with a DID phone number that does not change or rotate.

69. Avid Telecom held itself out publicly as a service that "will help you complete more calls and improve sales with no dead air or FAS.<sup>18</sup> We offer flexible, volume-based pricing and a free credit to test our network." Prior to November 1, 2022, Avid Telecom's website advertised:

# Improved Connectivity

# With Tier-1 Routes

Avid Telecom uses their strong partner relationships to offer only the highest quality routes for your minutes. Our routes will help you complete more calls and improve sales with no dead air or FAS. We offer flexible, volume-based pricing and a free credit to test our network. **Try us today!** 













→ Call Center Operations

Wholesale Carrier Services

→ Enterprise Solutions

✓ Sign Up For A Free Test Drive

70. Avid Telecom held itself out publicly as a provider of call data, advertising: "Avid Telecom combines a multitude of data sources to provide high quality and high connectivity contact leads for your call center. Data can be targeted by state, average talk time, likelihood of voicemail and likelihood of answering. Free samples are available. Take a test drive today!" Prior to November 1, 2022, Avid Telecom's website advertised:

<sup>&</sup>lt;sup>18</sup> False Answer Supervision ("FAS") is a type of VoIP fraud, where a caller is billed for a call duration that is longer than the actual connection time.



71. Further, Avid Telecom held itself out publicly to offer its employees expertise, stating: "Avid Telecom has over 30-years experience in wholesale and call center telephony. We can help guide you through routing, data management, DID management, taxation and industry compliance." Prior to November 1, 2022, Avid Telecom's website advertised:



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2	rob
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6	ind
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72. Avid Telecom's website and marketing made it clear that it was courting robocallers and other VoIP providers that send voluminous robocall traffic.

# ROBOCALL MITIGATION, METRICS, AND ANALYSIS TOOLS

73. In the last several years, both law enforcement and voice communications industry members have been working to develop resources, rules, and processes that have become essential to identifying and mitigating the sources of illegal robocall and telemarketing campaigns and those who enable them to route this traffic across the U.S. voice communications network. Included among these resources, rules, and processes are Call Detail Records, Mitigation Metrics and Analyses, Traceback Notices, and other complaints.

# **Call Detail Records**

- 74. Every attempted or completed call that reaches a VoIP provider's network automatically generates a record, known as a "call detail record" or "CDR," which generally includes the following information:
  - a. The date and time of the call attempt;
  - b. The duration of the call (calls that fail to connect are generally denoted by a zero-second duration);
  - c. The intended call recipient's telephone number;
  - d. The originating or calling number from which the call was placed (which may be a real number or may be spoofed);
  - e. An identifier such as a name or account number for the upstream provider that sent the call attempt to the VoIP provider's network; and
  - f. An identifier for the downstream provider to which the VoIP provider attempts to route the call.
- 75. Since VoIP providers use these CDRs for billing purposes, they are incentivized to ensure that the CDRs are complete and accurate.

- 76. CDRs are maintained for some amount of time by every provider in order to, at a minimum, accurately bill an upstream provider for accepting and routing its call traffic.
- 77. Illegal robocalls create distinctive and identifiable patterns in CDRs. These calls are universally unexpected and unwanted, so most recipients hang up the phone immediately. Therefore, these calls typically connect for a very short duration, if at all. CDRs for illegal robocalls will often feature a high percentage of calls that are only a few seconds long. When examined in the aggregate, CDRs tend to show a very short average call duration.
- 78. Conversely, CDRs showing legitimate, consented-to robocalls or routine conversational call traffic typically have a much lower short call percentage, and a much longer average call duration.
- 79. Also, improper or questionable Caller ID spoofing—where a calling number is used relatively infrequently in relation to the total number of calls that are made with that number—is often apparent in CDRs and is indicative of illegal robocalls. Robocallers deceptively use spoofing to hide their identity, to circumvent call blocking and labeling tools, and to make it more likely that consumers will answer their calls.
- 80. Illegal robocallers frequently use caller ID spoofing to impersonate trusted organizations such as law enforcement, government agencies, and large corporations. These organizations' phone numbers are publicly available, and when these numbers appear in CDRs for calls that originate abroad, these robocalls are irrefutably illegal.
- 81. Patterns of neighbor spoofing or impersonating trusted numbers are easy to detect when present in CDRs and indicate that the upstream provider is sending illegal calls across the downstream provider's network.
- 82. Another identifier of illegal robocalls captured by CDRs is the presence of high numbers of unique calling phone numbers initiating calls. This technique of using a calling number only a handful of times to avoid detection by call blocking analytics is called "snowshoeing" or using "disposable" phone numbers.

- 83. As described above, illegal robocallers and telemarketers use the "snowshoeing" method of spoofing—using a calling number only once or a handful of times to avoid detection—to prevent large providers and legitimate companies from identifying and blocking the phone numbers the bad actors are using to perpetrate scam calls.
- 84. Legitimate telemarketers and people who make calls for ordinary business or personal purposes use the same phone number or a certain limited block of numbers for each placed call. For this reason, CDRs for legitimate traffic reflect that the total number of calls is significantly greater than the total number of unique calling phone numbers used. However, CDRs for illegal call traffic reflect close to a 1-1 ratio for the total number of calls to the total number of unique phone numbers.
- 85. The presence of high rates of calls to phone numbers on the National Do Not Call Registry ("National DNC Registry")<sup>19</sup> is another way to distinguish illegal robocalls and telemarketing calls from legitimate calls. Substantial volumes of illegal calls are placed to phone numbers on the National DNC Registry because problematic robocallers are unlikely to respect legal prohibitions on calling numbers on the National DNC Registry.

# Patterns of Illegal Calls Identified in Avid Telecom's Call Detail Records

- 86. A preliminary review of CDRs from some of Avid Telecom's downstream providers shows that, between December 31, 2018, and January 31, 2023, Avid Telecom made and/or attempted to make more than 24.5 billion calls. Among the approximately 21 billion calls made to valid U.S. phone numbers, about 93% of those calls had a call duration of less than 15 seconds.
- 87. This significantly high percentage of calls of "short duration" calls that lasted only 15 seconds or less, coupled with the use of high volumes of different Caller IDs or

<sup>&</sup>lt;sup>19</sup> FTC, National Do Not Call Registry, <a href="https://www.donotcall.gov/">https://www.donotcall.gov/</a> (last visited May 18, 2023).

DIDS to place the calls, which Caller IDs significantly matched the call recipient's area code, are commonplace patterns of illegal call traffic.

- 88. A preliminary review of Avid Telecom's call traffic shows that Avid Telecom regularly routed high volumes of calls consistent with patterns of illegal call traffic to phone numbers across the United States. For instance:
  - a. Between January 1, 2019, and November 3, 2022, Avid Telecom routed to its downstream customer All Access Telecom more than 4.52 billion calls—an average of over 3.2 million calls per day transmitted to this provider alone—that were placed to over 685.7 million phone numbers across the country. More than 474.8 million different Caller ID or DID numbers were used to place those calls, over 72% of which were used to make just one telephone call. Among these calling numbers, over 58% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Of the 27% of these 4.52 billion calls that were actually answered, the average call duration was only 16 seconds.
  - b. Between June 18, 2021, and January 31, 2023, Avid Telecom routed to its downstream customer Bandwidth more than 587.8 million calls—an average of over 991,000 calls per day transmitted to this provider alone—that were placed to over 121 million phone numbers across the country. More than 55.5 million different Caller ID or DID numbers were used to place those calls, over 71% of which were used to make just one telephone call. Among these calling numbers, over 70% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Only 26% of the total calls sent were answered, and more than 124.4 million of those calls were only between 6 and 15 seconds.

- c. Between February 2, 2022, and January 30, 2023, Avid Telecom routed to its downstream customer Carrier Connect more than 513.6 million calls—an average of over 1.4 million calls per day transmitted to this provider alone—that were placed to over 106.2 million phone numbers across the country. More than 78.9 million different Caller ID or DID numbers were used to place those calls, over 80% of which were used to make just one or two telephone calls. Among these calling numbers, more than 30% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Of the only 16% of these 513.6 million calls that were answered, the average call duration was 19 seconds.
- d. Between December 31, 2018, and November 10, 2022, Avid Telecom routed to its downstream customer Inteliquent more than 2.96 billion calls—an average of over 2.1 million calls per day transmitted to this provider alone—that were placed to over 508.5 million phone numbers across the country. More than 273.3 million different Caller ID or DID numbers were used to place those calls, over 80% of which were used to make just one telephone call. Among these calling numbers, more than 64% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Of the approximately 50% of these 2.96 billion calls that were answered, the average call duration was only 18 seconds.
- e. Between February 2, 2022, and January 23, 2023, Avid Telecom routed to its downstream customer Secure Voice more than 2.94 billion calls—an average of over 8.3 million calls per day transmitted to this provider alone—that were placed to over 289 million phone numbers across the country. More than 194 million different Caller ID or DID numbers were used to place those calls, over 71% of which

were used to make just one telephone call. Among these calling numbers, more than 69% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Of the approximately 52% of these 2.94 billion calls that were answered, the average call lasted only 5 seconds.

- f. Between March 12, 2020, and October 31, 2020, Avid Telecom routed to its downstream customer VoIP Innovations more than 856 million calls—an average of over 3.67 million calls per day transmitted to this provider alone—that were placed to over 243 million phone numbers across the country. More than 56.1 million different Caller ID or DID numbers were used to place those calls, over 84% of which were used to make just one telephone call. Among these calling numbers, more than 51% matched the call recipient's area code, with a small percentage of that matching both the area code and local exchange. Of the 31% of these 856 million calls that were answered, the average call duration was 14 seconds.
- g. More than 7.5 billion of the almost 21 billion calls sent and/or transmitted to U.S.-based telephone numbers by Avid Telecom since 2019 that were reviewed by Plaintiffs were calls made to telephone numbers registered on the National DNC Registry at the time of this filing. A majority of these phone numbers were on the National DNC Registry at the time the calls were sent and/or transmitted by Avid Telecom.
- h. An initial review also shows that, since 2019, Avid Telecom sent and/or transmitted more than 1 million calls to consumers in the Plaintiffs' respective jurisdictions that were illegal and/or violative of federal and state law.

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 These unlawful calls sent by Avid included Social Security Administration scams, Medicare scams, auto warranty scams, Amazon scams, DirecTV scams, and credit card interest rate reduction scams.

# 89. For example, since 2019:

- a. Avid Telecom routed more than 25,983 calls containing unlawful content to phone numbers with Alabama area codes.
- b. Avid Telecom routed more than 28,790 calls containing unlawful content to phone numbers with Arizona area codes.
- c. Avid Telecom routed more than 12,811 calls containing unlawful content to phone numbers with Arkansas area codes.
- d. Avid Telecom routed more than 80,989 calls containing unlawful content to phone numbers with California area codes.
- e. Avid Telecom routed more than 19,861 calls containing unlawful content to phone numbers with Colorado area codes.
- f. Avid Telecom routed more than 13,825 calls containing unlawful content to phone numbers with Connecticut area codes.
- g. Avid Telecom routed more than 3,601 calls containing unlawful content to phone numbers with Delaware area codes.
- h. Avid Telecom routed more than 1,004 calls containing unlawful content to phone numbers with District of Columbia area codes.
- i. Avid Telecom routed more than 94,167 calls containing unlawful content to phone numbers with Florida area codes.
- j. Avid Telecom routed more than 56,779 calls containing unlawful content to phone numbers with Georgia area codes.
- k. Avid Telecom routed more than 1,975 calls containing unlawful content to phone numbers with Hawaii area codes.

1	1.	Avid Telecom routed more than 5,920 calls containing unlawfu
2		content to phone numbers with Idaho area codes.
3	m.	Avid Telecom routed more than 46,737 calls containing unlawfu
4		content to phone numbers with Illinois area codes.
5	n.	Avid Telecom routed more than 3,225 calls containing unlawfu
6		content to phone numbers with Indiana area codes.
7	o.	Avid Telecom routed more than 8,197 calls containing unlawfu
8		content to phone numbers with Iowa area codes.
9	p.	Avid Telecom routed more than 7,509 calls containing unlawfu
10		content to phone numbers with Kansas area codes.
11	q.	Avid Telecom routed more than 12,819 calls containing unlawfu
12		content to phone numbers with Kentucky area codes.
13	r.	Avid Telecom routed more than 13,780 calls containing unlawfu
14		content to phone numbers with Louisiana area codes.
15	S.	Avid Telecom routed more than 3,208 calls containing unlawfu
16		content to phone numbers with Maine area codes.
17	t.	Avid Telecom routed more than 27,097 calls containing unlawfu
18		content to phone numbers with Maryland area codes.
19	u.	Avid Telecom routed more than 6,894 calls containing unlawfu
20		content to phone numbers with Massachusetts area codes.
21	v.	Avid Telecom routed more than 16,861 calls containing unlawfu
22		content to phone numbers with Michigan area codes.
23	w.	Avid Telecom routed more than 14,935 calls containing unlawfu
24		content to phone numbers with Minnesota area codes.
25	x.	Avid Telecom routed more than 7,611 calls containing unlawfu
26		content to phone numbers with Mississippi area codes.
27	y.	Avid Telecom routed more than 2,734 calls containing unlawfu
28		content to phone numbers with Missouri area codes.

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z.

Avid Telecom routed more than 3,539 calls containing unlawful

content to phone numbers with Montana area codes.

3	aa.	Avid Telecom routed more than 1,119 calls containing unlawful
4		content to phone numbers with Nebraska area codes.
5	bb.	Avid Telecom routed more than 13,990 calls containing unlawful
6		content to phone numbers with Nevada area codes.
7	cc.	Avid Telecom routed more than 4,666 calls containing unlawful
8		content to phone numbers with New Hampshire area codes.
9	dd.	Avid Telecom routed more than 33,514 calls containing unlawful
10		content to phone numbers with New Jersey area codes.
11	ee.	Avid Telecom routed more than 6,034 calls containing unlawful
12		content to phone numbers with New Mexico area codes.
13	ff.	Avid Telecom routed more than 79,558 calls containing unlawful
14		content to phone numbers with New York area codes.
15	gg.	Avid Telecom routed more than 46,375 calls containing unlawful
16		content to phone numbers with North Carolina area codes.
17	hh.	Avid Telecom routed more than 275 calls containing unlawful content
18		to phone numbers with North Dakota area codes.
19	ii.	Avid Telecom routed more than 36,890 calls containing unlawful
20		content to phone numbers with Ohio area codes.
21	jj.	Avid Telecom routed more than 11,828 calls containing unlawful
22		content to phone numbers with Oklahoma area codes.
23	kk.	Avid Telecom routed more than 11,450 calls containing unlawful
24		content to phone numbers with Oregon area codes.
25	11.	Avid Telecom routed more than 48,933 calls containing unlawful
26		content to phone numbers with Pennsylvania area codes.
27	mm.	Avid Telecom routed more than 3,031 calls containing unlawful
28		content to phone numbers with Rhode Island area codes.

1	nn.	Avid Telecom routed more than 11,339 calls containing unlawful
2		content to phone numbers with South Carolina area codes.
3	00.	Avid Telecom routed more than 36,455 calls containing unlawful
4		content to phone numbers with Tennessee area codes.
5	pp.	Avid Telecom routed more than 82,140 calls containing unlawful
6		content to phone numbers with Texas area codes.
7	qq.	Avid Telecom routed more than 10,078 calls containing unlawful
8		content to phone numbers with Utah area codes.
9	rr.	Avid Telecom routed more than 1,895 calls containing unlawful
10		content to phone numbers with Vermont area codes.
11	SS.	Avid Telecom routed more than 33,764 calls containing unlawful
12		content to phone numbers with Virginia area codes.
13	tt.	Avid Telecom routed more than 2,737 calls containing unlawful
14		content to phone numbers with Washington State area codes.
15	uu.	Avid Telecom routed more than 3,983 calls containing unlawful
16		content to phone numbers with West Virginia area codes.
17	vv.	Avid Telecom routed more than 11,692 calls containing unlawful
18		content to phone numbers with Wisconsin area codes.
19	ww.	Avid Telecom routed more than 2,255 calls containing unlawful
20		content to phone numbers with Wyoming area codes.
21		
22	90. The f	following are transcripts of a small sample of the many unlawful
23	campaigns that A	vid Telecom routed to consumers in the Plaintiffs' respective
24	jurisdictions. <sup>20</sup>	
25		
26		ripts were identified through YouMail which publishes robocall call
27		orts through a publicly available no-cost website. YouMail is a private scall protection and call answering services to consumers and robocall
28		rigation solutions to providers and enterprises.

Social Security Disability Eligibility Scam:<sup>21</sup> a. 1 2 Hello, this is Audrey and I'm a social security disability advisor on a recorded line and you can press one to be removed. Now, 3 I show here that you recently inquired about your eligibility for social security disability benefits. Can you hear me okay? Is 4 help people qualify for up to \$2600 a month in Social Security 5 disability. I'm with benefit advisors and my call back is 866-201-3779. 6 7 Medicare Rewards Scam:<sup>22</sup> b. 8 Hi, there. This is Ethan on a recorded line calling from 9 Medicare rewards. Can you hear me okay? Hi, I am with Medicare rewards regarding Medicare insurance and my 10 callback number is 866-951-2946. 11 Auto Warranty "Final Courtesy" Extension Scam:<sup>23</sup> c. 12 13 Hi, this is Amy and I'm giving you a call from the Dealer Service Center. We recently noticed your car's extended 14 warranty was going to expire and wanted to give you one final 15 courtesy call before your warranty expires and your coverage is voided. This would make you financially responsible for all 16 service repairs. Press one now if you wish to extend or reinstate your car's warranty. Once again, press one now or 17 press two to be placed on the do not call list or call our 800 18 number at 833-304-1447 UST 456. 19 20 21 22 <sup>21</sup> YouMail, Inc., https://media.youmail.com/mcs/glb/audio/s3diZGlyXzhndmRmYTp0b21jYXQ5NDI3Oj 23 E1OTI1MTE1MjAxMTdoiECp4v.gen.mp3 (last visited May 18, 2023). 24 <sup>22</sup> YouMail, Inc., 25 https://media.youmail.com/mcs/glb/audio/s6diZGlyX3B3bGRmYTp0b21jYXQ1MTc3Oj E2MzQwNTk2MDMyNDFH1qhdu2.gen.mp3 (last visited May 18, 2023). 26 <sup>23</sup> YouMail, Inc., 27 https://media.youmail.com/mcs/glb/audio/s3diZGlyX3Q2ZmRmYTp0b21jYXQ5OTcyO jE2MTQzNjM5OTI1MzU0wIBqxo.gen.mp3 (last visited May 18, 2023). 28

Employment Request Scam:<sup>24</sup> d. 1 2 Hi this is Chloe. I'm in our company's employment and staffing department on a recorded line and I show here that you 3 inquired about a job in one of our websites. Can you hear me okay? So, I'm with EduMatcher and you can press one to be 4 removed, and I show here that we have multiple jobs available 5 in your area. Uhm, so what kind of job are you looking for? Again, I'm with EduMatcher and in case we get disconnected, 6 my call back number is 888-441-0868. 7 Amazon Account Debit Scam:25 e. 8 9 Dear customer. Thank you for your purchase on Amazon shopping. This call is to inform you that your purchase for 10 Apple Mac Book Pro will be delivered shortly and amount of 11 \$1,539 will be debited from your account for this purchase. If you authorize these charges, no action required, and if you did 12 not authorize this charge press one to speak to Amazon 13 customer support. 14 DirecTV Discount Scam:<sup>26</sup> f. 15 Hi, I'm calling you from AT&T DirectTV. This call is to let you 16 know that your account has been qualified for a 50% off. In order to avail the discounts, kindly call us back on the number 17 you see on your Caller ID. Thank you and have a great day. 18 19 91. Plaintiffs have determined that Defendants made and routed calls into and 20 across the United States that used illegally spoofed phone numbers to deliberately disguise 21 22 <sup>24</sup> YouMail, Inc., https://media.youmail.com/mcs/glb/audio/s3diZGlyX3R2OWRmYTp0b21jYXQ2MTY5 23 OjE1ODkzOTEzNjk5NTdJNKpA8i.gen.mp3 (last visited May 18, 2023). 24 <sup>25</sup> YouMail, Inc., 25 https://media.youmail.com/mcs/glb/audio/s3diZGlyX2RiOWRmYTp0b21jYXQ0MzA4 OjE1OTk3NDYxMTE4MTB2bSysOC.gen.mp3 (last visited May 18, 2023). 26 <sup>26</sup> YouMail, Inc., 27 https://media.youmail.com/mcs/glb/audio/s3diZGlyX3dtemRmYTp0b21jYXQyODQzOj

E2MDI4NzE3NDQxOTRFtgH74U.gen.mp3 (last visited May 18, 2023).

1	calls as legiti	mate c	all traffic from local, state, and federal government agencies within the
2	United States	S.	
3	92.	Since	2019, Defendants also sent and/or transmitted more than 8.4 million
4	calls across	Avid	Telecom's network that used spoofed Caller ID numbers which
5	misrepresent	ed the	callers' affiliations with federal law enforcement agencies, state law
6	enforcement	agenci	es, and private sector entities.
7	93.	These	e illegally spoofed calling numbers in Avid Telecom's call traffic
8	identified as	"Do N	ot Originate" numbers, were associated with the following federal and
9	state law enf	orceme	ent agencies:
10		a.	Social Security Administration;
11		b.	Internal Revenue Service;
12		c.	Federal Bureau of Investigations;
13		d.	U.S. Treasury Inspector General for Tax Administration;
14		e.	U.S. Department of Health and Human Services;
15		f.	U.S. Immigration and Customs Enforcement;
16		g.	U.S. Department of Homeland Security;
17		h.	U.S. Secret Service
18		i.	U.S. Bureau of Alcohol, Tobacco, Firearms, and Explosives;
19		j.	Cybersecurity and Infrastructure Security Agency of the U.S
20			Department of Homeland Security;
21		k.	Office for Civil Rights and Civil Liberties of the U.S. Department of
22			Homeland Security;
23		1.	U.S. Customs and Border Protection;
24		m.	Federal Communications Commission;
25		n.	Federal Trade Commission;
26		0.	U.S. Postal Service;
27		p.	United States District Court of the Southern District of New York;
28		q.	New Jersey Court System;

1	r. Los Angeles Police Department Headquarters;
2	s. New York Police Department;
3	t. Virginia State Police Department;
4	u. Phoenix Police Department Headquarters (Arizona);
5	v. Raleigh Police Department (North Carolina); and
6	w. Boulder Police Department (Colorado).
7	
8	94. These illegally spoofed calling numbers in Avid Telecom's call traffic,
9	identified as "Do Not Originate" numbers, were also associated with established private
10	sector entities including Comcast, USAA, Wells Fargo, Apple, Amazon, Experian,
1	American Express, Citi, Bank of America, Mastercard, Visa, Chase, Discover Bank,
12	Microsoft, UPS, FedEx, Best Buy, Walmart, Target, Venmo, First National Bank, Fifth
13	Third Bank, Charles Schwab Corp, Boost Mobile, Verizon, AT&T, Quicken Loans,
14	Coinbase, CenturyLink, eBay, E*TRADE, Groupon, and Merrill Lynch.
15	95. Industry resources are available to voice service providers from various
16	sources to implement blocking from numbers.
17	96. Since 2019, Avid Telecom sent and/or routed more than 21.5 billion calls
18	that were made using more than 1.3 billion Caller ID or DID numbers. Of those, more than
19	604.5 million calls were made using more than 155.4 million invalid Caller ID numbers,
20	which means the calling number used to make the call was one that used a combination of
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numbers that are not currently assigned and/or recognized as valid by the North American Numbering Plan Administrator ("NANPA").<sup>27</sup>

# OVERVIEW OF AVID TELECOM'S TRACEBACKS AND OTHER THIRD-PARTY NOTICES OF WRONGDOING

- 97. In Avid Telecom's capacity as a provider of interconnected VoIP, it received Traceback requests from, and communicated with, ITG.
- 98. Established in 2015, the ITG is a private collaborative industry group<sup>28</sup>—composed of providers across wireline, wireless, VOIP, and cable services—that traces and identifies the sources of illegal robocalls.
- 99. The ITG's traceback operations are managed by a team of employees and contractors who work daily with industry and government partners to identify sources of illegal robocalling campaigns.
- 100. Every day, the ITG traces back numerous robocalls, which are representative examples of the most prolific, ongoing, identified and suspected illegal robocall campaigns in the United States, equaling millions of illegal calls targeting U.S. consumers. The ITG

The NANPA is the entity responsible for the neutral administration of the North American Numbering Plan ("NANP") numbering resources, as designated by the FCC. The NANPA's responsibilities are defined by the FCC. NANP numbers are ten-digit numbers consisting of a three-digit Numbering Plan Area ("NPA") code, commonly called an area code, followed by a seven-digit local number. The format is usually represented as **NPA-NXX-XXXX**, where N is any digit from 2 through 9 and X is any digit from 0 through 9. See NANPA, About NANPA, https://www.nationalnanpa.com/about\_us/index.html.

<sup>&</sup>lt;sup>28</sup> In December 2019, Congress enacted the Pallone-Thune Telephone Robocall Abuse Criminal Enforcement and Deterrence Act (hereinafter "the TRACED Act") to combat the scourge of unlawful robocalls. *See* Pub. L. No. 116-105, § 13(d), 133 Stat. 3274 (2019). Following its enactment, the FCC designated the ITG as the official private-led traceback consortium charged with leading the voice communications industry's efforts to trace the origin of suspected illegal robocalls through various communications networks through tracebacks. *See* 47 C.F.R. § 64.1203.

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provides notice to providers that are implicated in the call path for suspected and known illegal call traffic. The ITG also shares information from those traceback investigations with federal and state enforcement agencies, which information supports law enforcement actions.<sup>29</sup>

The remainder of this page is intentionally left blank.

<sup>29</sup> Industry Traceback Group, *Working with the Industry Traceback Group*, <a href="https://tracebacks.org/for-government/">https://tracebacks.org/for-government/</a>.

#### Below are examples of two notices ITG sent Avid Telecom:

From: traceback-notice@tracebacks.org

To: noc@avid-telecom.com, reeves@avid-telecom.com

Date: 18 Mar 21 13:53 UTC

# **USTELECOM**

#### THE BROADBAND ASSOCIATION

Dear Voice Service Provider:

An Industry Traceback Group (ITG) participant recently received traffic from your network that has been deemed suspicious, and we are seeking your assistance in order to identify its origin. Consistent with U.S. federal law and regulations, the ITG requests that you identify the source of this potentially fraudulent, abusive or unlawful network traffic. Information, including call details, related to this traceback request is available in the ITG's secure online portal linked below.

We appreciate your past support of the ITG, the official U.S. Federal Communications Commission-designated traceback consortium. We are writing to request your assistance on a traceback investigation that we reasonably believe involves fraudulent, abusive or potentially unlawful robocalls. We request that you assist industry stakeholders who are engaging in traceback efforts in order to help identify the source of this potentially fraudulent, abusive or unlawful network traffic. We would appreciate a response to this traceback inquiry in three business days or sooner, but please let us know if you need additional time.

Please respond by clicking the link below, which will take you to our secure traceback portal. There, you can indicate who sourced the call(s) to you. For confidentiality and security purposes, please provide this information only through the online portal and not via email.

Feel free to reply to this email with any questions, and we appreciate your continued support of ITG efforts.

Best Regards,

Josh Bercu

Vice President, Policy & Advocacy USTelecom - The Broadband Association 601 New Jersey Avenue NW, Suite 600 Washington, DC 20001

Submit your response via our secure on-line portal:

(URL is a private login; do not share.)

#### Call Details for Traceback #4550 0 seconds ago

VZ-AutoWarrantyExtend Date/Time: 2021-03-10 14:54:00 +0000 UTC

To: +16065480641 +13526123068 From:

Calls to wireless numbers offering to extend or reinstate an auto warranty. Random auto-dialing. Sample message: "We've been trying to reach you concerning your car's extended warranty. You should have received something in the mail about your car's extended warranty. Since we have not gotten a response, we are giving you a final courtesy call before we close out your file. Press 2 to be removed and put on our do not call list; press 1 to speak with someone about possibly extending or reinstating your car's warranty. Again, press 1 to speak with a warranty specialist when calling from automotive services, if you would like to be removed from our calling list please call toll-free [PHONE]." Many variants of the message are used. To listen to the specific message for the call, please listen to the audio provided within the traceback, if available.

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From: traceback-notice@tracebacks.org

To: noc@avid-telecom.com, reeves@avid-telecom.com

Date: 09 Apr 21 15:49 UTC

# **USTELECOM**

#### THE BROADBAND ASSOCIATION

Dear Voice Service Provider

An Industry Traceback Group (ITG) participant recently received traffic from your network that has been deemed suspicious, and we are seeking your assistance in order to identify its origin. Consistent with U.S. federal law and regulations, the ITG requests that you identify the source of this potentially fraudulent, abusive or unlawful network traffic. Information, including call details, related to this traceback request is available in the ITG's secure online portal linked below.

We appreciate your past support of the ITG, the official U.S. Federal Communications Commission-designated traceback consortium. We are writing to request your assistance on a traceback investigation that we reasonably believe involves fraudulent, abusive or potentially unlawful robocalls. We request that you assist industry stakeholders who are engaging in traceback efforts in order to help identify the source of this potentially fraudulent, abusive or unlawful network traffic. We would appreciate a response to this traceback inquiry in three business days or sooner, but please let us know if you need additional time.

Please respond by clicking the link below, which will take you to our secure traceback portal. There, you can indicate who sourced the call(s) to you. For confidentiality and security purposes, please provide this information only through the online portal and not via email.

Feel free to reply to this email with any questions, and we appreciate your continued support of ITG efforts.

Best Regards,

Josh Bercu Vice President, Policy & Advocacy USTelecom – The Broadband Association 601 New Jersey Avenue NW, Suite 600 Washington, DC 20001

Submit your response via our secure on-line portal:

Redacted

(URL is a private login; do not share.)

#### Call Details for Traceback #4768 0 seconds ago

Campaign: SSA-DisabilityAdvisor
Date/Time: 2021-04-08 13:41:30 +0000 UTC
To: +18046788776

From: +18046218566

Recorded voice says this is a Social Security Disability Advisor, suggesting caller is affiliated with SSA. Message, captured in consumer voice-mailbox, does not conform to 47 CFR § 64.1200(b): Must state name of business at beginning of message and must include toll-free callback number for automated opt-out. Many different caller-IDs so blocking the ANI is not effective. Access portal to listen to audio. This call is just one example representative of millions of calls. Callback connects to IVR that does disclose name of originating business nor give access to live agent.

102. The ITG traces back the most prolific or damaging ongoing identified or suspected illegal robocall campaigns in the United States. This "Traceback" process starts when the ITG sends a notice to the "terminating provider," the voice service provider who delivered the call that is the subject of the Traceback to the call recipient. The notice contains a recording or description of the identified or suspected illegal robocall and requests that the terminating provider respond and identify the company which transmitted the call to that provider. The ITG then sends a notification to the company that sent the

terminating provider the call, and the process repeats until the ITG determines the source of the call or reaches a company that refuses to respond to the Traceback notification.

- 103. Defendants were aware of the ITG Traceback process.
- 104. Other third parties notified Defendants of illegal calls, including calls made in violation of statutes and regulations concerning the National DNC Registry and state Do Not Call Lists.
- 105. The ITG notified Avid Telecom at least 329 times since January 6, 2020, about identified or suspected illegal calls that transited Avid Telecom's network.
- 106. The ITG estimates that each traced call is representative of a large volume of similar illegal calls,<sup>30</sup> meaning Avid Telecom has caused vast numbers of scam robocalls to reach US consumers, despite multiple notifications of this identified and suspected illegal call traffic.
- 107. Of these 329 representative calls traced back by the ITG, 160 calls were made to phone numbers on the National DNC Registry.
- 108. Based on its Tracebacks, Avid Telecom knew that it routed identified scam calls, including government imposter, Amazon imposter, Apple imposter, and utility scams. Avid Telecom also routed many auto warranty, health insurance, and student loan robocalls.
- 109. The following are some of Avid Telecom's upstream voice service provider customers and/or retail customers that have routed identified illegal robocalls to Avid Telecom that were the subject of Tracebacks:

<sup>&</sup>lt;sup>30</sup> USTelecom, *Industry Traceback Group Policies and Procedures*, at 5 (revised April 2022) (*ITG Policies & Procedures*) (defining "campaign" as "[a] group of calls with identical or nearly identical messaging as determined by the content and calling patterns of the caller," where "[a] single Campaign often represents hundreds of thousands or millions of calls"), *available at* <a href="https://tracebacks.org/wp-content/uploads/2022/04/ITG-Policies-and-Procedures-Updated-Apr-2022.pdf">https://tracebacks.org/wp-content/uploads/2022/04/ITG-Policies-and-Procedures-Updated-Apr-2022.pdf</a>.

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Customer	Approx. # of Tracebacks	
Airespring	4	
AllClear Connect	7	
Autelecom LLC	21	
BestiumPro	2	
Connexum LLC	9	
DID Central	8	
Digital Media Solutions	39	
Great Choice Telecom LLC	22	
Great Lakes Communication	24	
Icon Global Services	8	
JSquared / RPG / Rising Eagle	19	
Mobi Telecom LLC	75	
Modok	1	
NGL Communications LLC	3	
Red Telecom LLC	2	
StrategicIT	1	
TCA VoIP	1	
Telcast Network / Voovertel	4	
Telesero / Fiducia	7	
Tellza / Phonetime / Matchcom	2	
Third Rock Telecom	2	
TouchTone	2	
Trixcom / Vibtree Technologies, LLC	8	
Urth Access, LLC	12	
VOIP Terminator / BL Marketing	6	
Yodel Technologies / Yodel Voice	8	

<sup>33</sup> State of Texas et al. v. Rising Eagle Capital Group LLC et al., 4:20-cv-02021 (S.D.TX

Amended Complaint filed on August, 28, 2020.

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2020).

<sup>41</sup> 

LLC, and knew about the States' lawsuit filed against its customer John Spiller and JSquared Telecom LLC, and several other related entities.

- 114. On April 19, 2021, the State of Vermont and StrategicIT—another of Avid Telecom's customers—entered into an Assurance of Discontinuance because of StrategicIT's illegal robocall traffic.<sup>34</sup>
- 115. On March 18, 2022, the State of Vermont brought an action against TCA VoIP—another of Avid Telecom's customers—alleging that it knowingly facilitated illegal robocalls.<sup>35</sup>
- 116. On April 26, 2022, the FTC brought a case against VoIP Terminator, Inc.—another of Avid Telecom's customers—for "assisting and facilitating the transmission of millions of illegal prerecorded telemarketing robocalls, including those they knew or should have known were scams, to consumers nationwide."<sup>36</sup>
- 117. On July 7, 2022, the FCC<sup>37</sup> and the State of Ohio<sup>38</sup> took simultaneous enforcement actions against a massive auto warranty robocall operation run by recidivist

<sup>&</sup>lt;sup>34</sup> The Assurance can be found here: <a href="https://ago.vermont.gov/sites/ago/files/wp-content/uploads/2021/04/Executed-AOD-SITP.pdf">https://ago.vermont.gov/sites/ago/files/wp-content/uploads/2021/04/Executed-AOD-SITP.pdf</a>.

<sup>&</sup>lt;sup>35</sup> State of Vermont v. Dominic Bohnett, et al., 5:22-cv-00069 (D.C.V. Mar. 18, 2022) <a href="https://ago.vermont.gov/sites/ago/files/wp-content/uploads/2022/03/TCA-VOIP-Complaint.pdf">https://ago.vermont.gov/sites/ago/files/wp-content/uploads/2022/03/TCA-VOIP-Complaint.pdf</a>.

<sup>&</sup>lt;sup>36</sup> *VoIP Terminator*, *Inc.*, FTC (Apr. 26, 2022), <a href="https://www.ftc.gov/legal-library/browse/cases-proceedings/1923189-voip-terminator-inc-us-v">https://www.ftc.gov/legal-library/browse/cases-proceedings/1923189-voip-terminator-inc-us-v</a>.

<sup>&</sup>lt;sup>37</sup> FCC Takes Actions Against Auto Warranty Scam Robocall Campaign FCC (July 7, 2022), <a href="https://www.fcc.gov/document/fcc-takes-actions-against-auto-warranty-scam-robocall-campaign">https://www.fcc.gov/document/fcc-takes-actions-against-auto-warranty-scam-robocall-campaign</a>.

<sup>&</sup>lt;sup>38</sup> State of Ohio, ex rel Attorney General Yost v. Aaron Michael Jones, et al., U.S. District Court S.D. OH, Case No. 2:22-CV-2700 (July 7, 2022).

robocallers, Aaron Michael Jones<sup>39</sup> ("Jones") and Roy M. Cox, Jr.<sup>40</sup> ("Cox"). Jones and Cox operated through a common enterprise involving numerous individuals and business entities including but not limited to, Sumco Panama SA, Sumco Panama USA, Virtual Telecom Kft, Virtual Telecom Inc., Davis Telecom Inc., Geist Telecom LLC, Fugle Telecom LLC, Tech Direct LLC, Mobi Telecom LLC—another of Avid Telecom's customers—and Posting Express Inc. (collectively, "Sumco" or "Sumco Enterprise").

- 118. On December 23, 2022, the FCC subsequently issued a Notice of Apparent Liability against certain individuals and entities involved in the Sumco Enterprise robocall operation, proposing a \$299,997,000 fine.<sup>41</sup>
- 119. On September 12 and 13, 2022, Avid Telecom received nine Tracebacks concerning another of its customers, Urth Access, for transmitting Student Loan robocalls. Three of the robocalls<sup>42</sup> were made to phone numbers on the National DNC Registry.
- 120. On or around September 19, 2022, almost one week after receiving the ITG notices concerning Urth Access, Reeves reached out to ITG about these Tracebacks.
  - 121. A representative from ITG wrote back to Reeves:

Thanks Stacey. Is your question about the tracebacks in light of the originating provider claiming its customer has consent for the calls? If so, I think there's a few things worth flagging and that we can share. As an initial matter, we only trace (and keep tracing) these types of lead generation campaigns when we have reason to believe the

<sup>&</sup>lt;sup>39</sup> See, FTC v. Aaron Michael Jones, No. 8:17-cv-00058 (C.D. Cal); FTC v. Pointbreak Media, LLC, No. 0:18-cv-61017 (S.D. Fla.); State of Texas v. SCM Media, Inc, No. A-09-cv-387 (W.D. Tex); See, FTC v. Aaron Michael Jones, No. 8:17-cv-00058 (C.D. Cal); State of Texas v. SCM Media, Inc, No. A-09-cv-387 (W.D. Tex).

 <sup>&</sup>lt;sup>40</sup> See United States v. Cox, No. 8:11-cv-01910 (C.D. Cal.).
 <sup>41</sup> See FCC Proposes Nearly \$300M Fine Against Auto Warranty Scam Robocaller, FCC,

<sup>(</sup>Dec. 23, 2022), <a href="https://www.fcc.gov/document/fcc-proposes-nearly-300m-fine-against-auto-warranty-scam-robocaller">https://www.fcc.gov/document/fcc-proposes-nearly-300m-fine-against-auto-warranty-scam-robocaller</a>.

42 A recording of the robocall can be heard here:

<sup>&</sup>lt;sup>42</sup> A recording of the robocall can be heard here: <a href="https://portal.tracebacks.org/api/public/attachments/1033499">https://portal.tracebacks.org/api/public/attachments/1033499</a>.

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campaign is in violation of telemarketing laws. This includes evidence that calls into question whether there is valid consent, such as examples of the calls hitting honeypots at high volume (where no person could consent to the call) and data that the campaign is at such high volume that it calls into question whether there is in fact valid consent. Indeed, Federal Trade Commission officials have made clear that exceptionally high volume is a reason to question valid consent to receive telephone solicitations that are part of a prerecorded telemarketing campaign.

In this case, there are several additional issues with the campaign, including with the content of the call. First, the recording fails entirely to provide a toll free call back number as required by 47 C.F.R. § 64.1200(b)(3) of the Federal Communications Commission's rules. Second, the robocall identifies the Student Loan Forgiveness Center as the caller. A simple internet search does not yield a website for a "Student Loan Forgiveness Center." To the extent such business exists, it appears unlikely based on its lack of internet presence that it has the scale and scope to have valid consent to be making hundreds of thousands of these calls per day. Indeed, the only information an internet search yields is complaints about the unwanted calls and suggestions it's a scam. See <a href="https://www.yelp.com/biz/student-loan-forgiveness-center-irvine">https://www.yelp.com/biz/student-loan-forgiveness-center-irvine</a>.

Other information yielded in the traceback raised more red flags. (We are working on ways to responsibly unleash more of this information to the provider ecosystem, but for now note that nothing precludes a provider from requesting from its upstream provider this type of information, including what the provider's response to the ITG.) Most notably, while the originating provider claimed the caller had consent, the purported caller was not the "Student Loan Forgiveness Center" nor even in the financial sector. The caller instead was reportedly in the health sector, and the consent was purportedly provided on a page about health insurance. The fine print buried on a separate page suggests that by giving them your number, you are consenting to receiving telemarketing calls from over 10,000 entities, including numerous that themselves are lead generators. This is not consistent with the Federal Trade Commission's requirements under the Telemarketing Sales Rule nor the Federal Communications Commission's requirements under the Telephone Consumer Protection Act. I hope this helps if you had questions about the campaign and the claims of consent. To the extent it was something

else regarding those tracebacks, please let us know and we can set up a call to discuss.

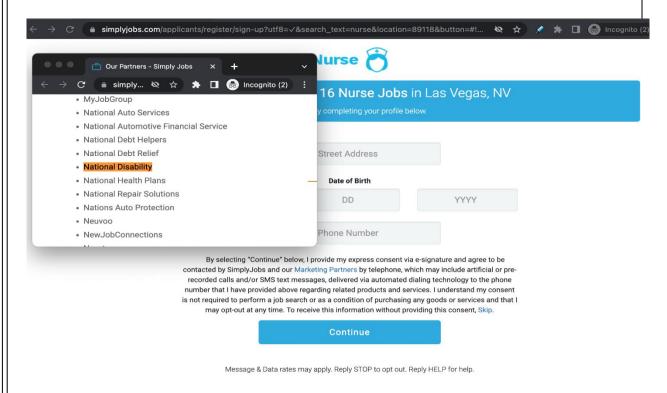
- 122. Avid Telecom continued sending Urth Access's traffic after this notification from ITG and received yet another Traceback regarding a student loan robocall from Urth Access on October 26, 2022.
- 123. Avid Telecom allowed Urth Access to submit payment for services using bank accounts held in names of one or more other business entities.
- 124. On November 10, 2022, the FCC issued a robocall cease-and-desist letter to Avid Telecom's customer Urth Access.<sup>43</sup>
- 125. On December 8, 2022, the FCC ordered VoIP service providers, including Avid Telecom, to block student loan robocalls coming from Urth Access.<sup>44</sup>
- 126. In another example, Avid Telecom provided ITG with problematic evidence of consent for several of its Tracebacks.
- 127. In response to a July 2021 Traceback, Avid Telecom responded, "We have notified the customer and have asked that they provide response. Until we have complete understanding, we have taken steps to block the dialed number. We will update once we have their response."
- 128. On July 23, 2021, Avid Telecom wrote to the ITG: "We have had additional conversations with our customer. They are performing an internal investigation to determine why these numbers were provided to them as valid numbers. We will update with more detailed information as soon as we have it."

<sup>&</sup>lt;sup>43</sup> FCC Issues Robocall Cease-and-Desist Letter to Urth Access, FCC (Nov. 10, 2022), <a href="https://www.fcc.gov/document/fcc-issues-robocall-cease-and-desist-letter-urth-access">https://www.fcc.gov/document/fcc-issues-robocall-cease-and-desist-letter-urth-access</a>.

<sup>&</sup>lt;sup>44</sup> *FCC Orders Voice Service Providers to Block Student Loan Robocalls*, FCC (Dec. 8, 2022), <a href="https://www.fcc.gov/document/fcc-orders-voice-service-providers-block-student-loan-robocalls">https://www.fcc.gov/document/fcc-orders-voice-service-providers-block-student-loan-robocalls</a>.

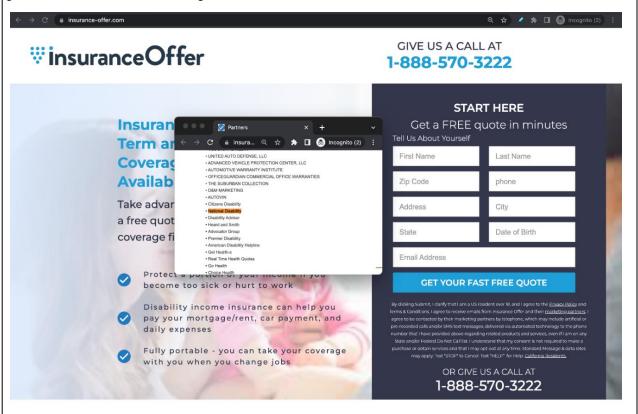
- 129. In response to a December 3, 2021, Traceback for the same customer, Avid Telecom wrote to the ITG: "Based on information we have, calling party calls based only on valid permission. We have requested the 'Opt In' and will provide once received. Please confirm issue with recording recording states that called party qualifies for a no cost insurance analysis."
  - 130. This Traceback was for a Medicare rewards related call.
- 131. On December 10, 2021, Avid Telecom responded with "proof" of a consumer's consent or "opt-in" information that was said to be obtained from either supersweepstakes.com or shareyourfreebies.com.
- 132. Neither of these websites are related to Medicare, health insurance, or medicine.
- 133. Further, the alleged consent for the December 3, 2021 Traceback was for an out-of-service number assigned to a large voice communications provider. The owner of the number would not and could not have consented to the call, as it was part of the voice service provider's robocall tracking program. No end user was assigned to the phone number that could have provided consent.
- 134. For a similar Medicare call on December 10, 2021, Avid Telecom provided "proof" of a consumer's consent or "opt-in" information that was said to have been given on January 24, 2019 through a website of <a href="https://www.flashrewards.co/default.aspx">https://www.flashrewards.co/default.aspx</a>.
  - 135. This website is not related to Medicare, health insurance, or medicine.
- 136. Again, the alleged consent for the December 10 call was for an out-of-service number assigned to a large voice service provider. The owner of the number would not have consented to the call, as it was part of the voice service provider's robocall tracking program.

- 137. Between September 19 and September 21, 2022, Avid Telecom provided ITG with screenshots of websites that had purportedly obtained consent from the consumers called.
- 138. For a call related to Social Security Disability Consultant, Reeves provided this screenshot as proof of consent:



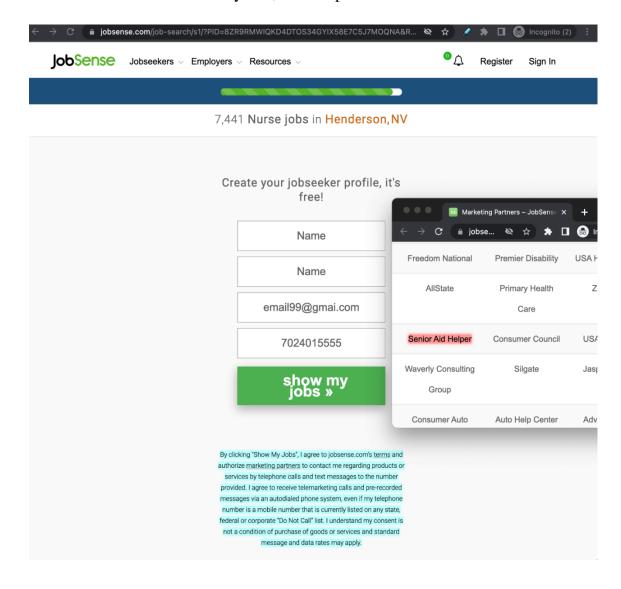
- 139. A recording of the call can be found here: <a href="https://portal.tracebacks.org/api/public/attachments/1041845">https://portal.tracebacks.org/api/public/attachments/1041845</a>.
- 140. The robocall was regarding disability benefits. It was a solicitation for products or services and had nothing to do with nursing jobs in Las Vegas, Nevada.
- 141. The robocall failed to announce the name of the seller on behalf the robocall was being made.
- 142. This is a clear violation of the TSR, and Defendants were on notice that their customer was violating the TSR.

- 143. The website purports to be for nursing jobs in Las Vegas, Nevada and not calls about disability benefits, and was not legitimate or actual proof of consent from a consumer to receive the call that was the subject of the Traceback.
- 144. Further, the grant of consent is to thousands of potential calling entities, which could and should have alerted Defendants their customer lacked proper consent to make these robocalls.
- 145. For another call regarding Social Security Disability Consultant, Reeves provided this screenshot as proof of consent:



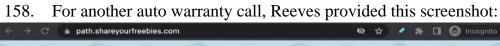
- 146. A recording of the call can be found here: <a href="https://portal.tracebacks.org/api/public/attachments/1041847">https://portal.tracebacks.org/api/public/attachments/1041847</a>.
- 147. The robocall was regarding disability benefits. It was a solicitation for products or services.

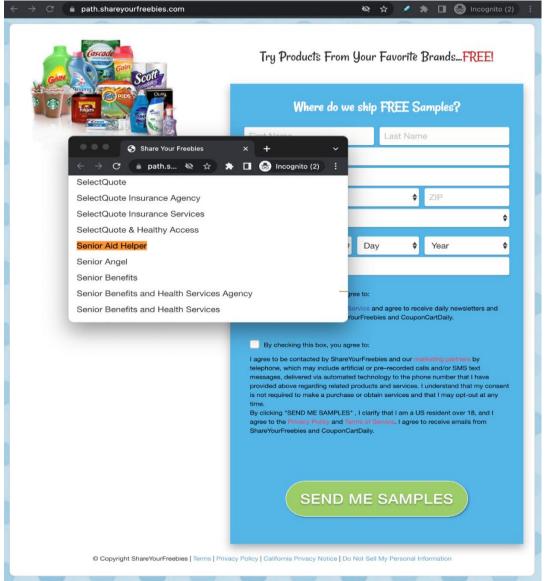
- 148. The robocall failed to announce the name of the seller on behalf the robocall was being made.
- 149. This is a clear violation of the TSR, and Defendants were on notice that their customer was violating the TSR.
- 150. This consent form purports to give thousands of different people or entities consent to call the consumer, which should have alerted Defendants their customer lacked proper consent to make these robocalls.
  - 51. For an auto warranty call, Reeves provided this screenshot:



- 152. A recording of the robocall can be found here: <a href="https://portal.tracebacks.org/api/public/attachments/1043172">https://portal.tracebacks.org/api/public/attachments/1043172</a>.
- 153. The robocall was regarding auto warranties. It was a solicitation for products or services and had nothing to do with nursing jobs in Nevada.
- 154. The robocall failed to announce the name of the seller on behalf the robocall was being made.
- 155. This is a clear violation of the TSR, and Defendants were on notice that their customer was violating the TSR.
- 156. The website purports to be for nursing jobs in Nevada and not information about auto warranties or auto warranty calls, and was not legitimate or actual proof of consent from a consumer to receive the call that was the subject of the Traceback
- 157. Further, the grant of consent is to thousands of potential calling entities, which should have alerted Defendants their customer lacked proper consent to make these robocalls.

The remainder of this page is intentionally left blank.

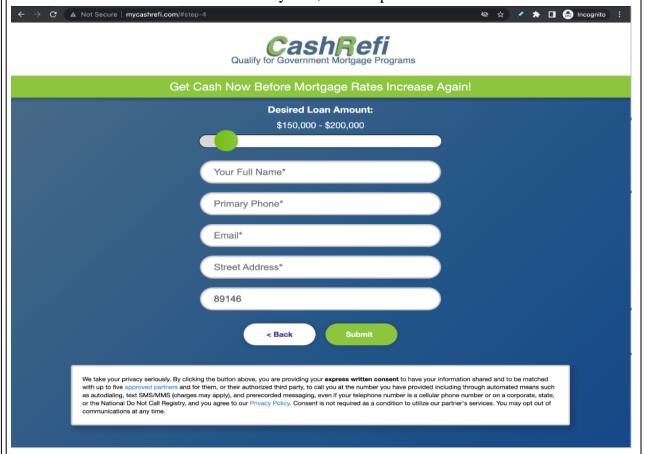




- 159. Α recording of the robocall can be found here: https://portal.tracebacks.org/api/public/attachments/1043174.
- 160. The robocall was regarding auto warranties. It was a solicitation for products or services and had nothing to do with free sample products.
- The robocall failed to announce the name of the seller on behalf the robocall 161. was being made.

162. This is a clear violation of the TSR, and Defendants were on notice that their customer was violating the TSR.

- 163. The website purports to be for trying free products and not information about auto warranties or auto warranty calls and was not legitimate or actual proof of consent from a consumer to receive the call that was the subject of the Traceback.
- 164. Further, the grant of consent is to thousands of potential calling entities, which should have alerted Defendants their customer lacked proper consent to make these robocalls.
  - 165. For another auto warranty call, Reeves provided this screenshot:



166. A recording of the robocall can be found here: <a href="https://portal.tracebacks.org/api/public/attachments/1043262">https://portal.tracebacks.org/api/public/attachments/1043262</a>.

- 167. The robocall was regarding auto warranties. It was a solicitation for products or services and had nothing to do with mortgages or refinances.
- 168. The robocall failed to announce the name of the seller on behalf the robocall was being made.
- 169. This is a clear violation of the TSR, and Defendants were on notice that their customer was violating the TSR.
- 170. The website purports to be for refinance programs or mortgage programs and not information about auto warranties or auto warranty calls and was not legitimate or actual proof of consent from a consumer to receive the call that was the subject of the Traceback.
- 171. Further, the grant of consent is to thousands of potential calling entities, which should have alerted Defendants their customer lacked proper consent to make these robocalls.
- 172. For all these robocalls, Avid Telecom knew or should have known its customer did not have valid consent to make these robocalls.
- 173. All these notices and the obvious lack of consent make clear that this call traffic was part of one or more illegal robocall schemes.
- 174. On March 10, 2023, Reeves responded to another Traceback—ITG Traceback No. 12443—with evidence of alleged consent, and further stated: "Although customer has valid opt-in as shown above, they have added the number to their global do not call list in order to resolve this consumer complaint."
  - 175. An ITG representative responded as follows:

Avid: This traceback is based on a referral where a consumer complained that the consumer received the call multiple times from several numbers but had never opted in to it. Please also note that email address you provided is invalid, which may indicate that the opt-in was not valid. In addition, note that the IP address is a different geographic location from the consumer's address. For all of these reasons, the ITG continues to have a reasonable basis to suspect that this call and others in the same campaign are unlawful. As a result,

the ITG will not mark this traceback as Strike Exempt and may continue to trace back the same campaign.

The ITG will, however, keep a record of this and any other communications, which will be made available to any law enforcement or regulatory agency that makes a lawful demand for information that includes this traceback.

- 176. On March 10, 2023, Reeves also responded to ITG Traceback No. 12480 as follows: "Although customer has valid opt-in for the call, the number has been added to their global do not call list in order to fully resolve the consumer complaint. The number has also been blocked in Avid's switch."
  - 177. An ITG representative responded as follows:

Avid: The traceback is based on a referral where the consumer the robocall several times per day from different numbers, without ever opting in. The consumer also asked to be added to the caller's do-not-call list to no avail. We also are aware of numerous other complaints regarding the same calling campaign with similar allegations. Further, the ITG has many other examples of the same campaign, including reach numbers for which the ITG has evidence that no consent was provided.

Finally, please note that the website you provided includes hundreds of entities in a second hyperlink, which may not be consistent with regulators' expectations for consent. The website also indicates that the consumer is providing consent for a loan quote, but the call is regarding disability benefits.

For these reasons, the ITG continues to have a reasonable basis to suspect that the call and others in the campaign are unlawful. As a result, the ITG will not mark the traceback as Strike Exempt, and may continue to trace back the campaign.

Please note, however, that a record of this and all other communications will be maintained and will be provided to a law enforcement or regulatory agency that makes a lawful demand for information that includes this traceback.

178. Upon information and belief, Avid Telecom continues to route this customer's robocalls.

# Illustrative Examples of Direct Downstream Provider Notices to Defendants About Illegal Robocall Traffic

179. Further, Defendants were on notice from downstream providers that their customers were sending identified and suspected illegal traffic, which included illegal robocalls. The examples below are a small sample of notices sent to Defendants.

### Notices from Talkie Communications

- 180. On March 3, 2020, Talkie Communications ("Talkie") notified, via email, Avid Telecom that Avid was sending "toll free pumping / spoofing" calls.
- 181. Avid Telecom responded to this notice: "The ORIG number was blocked, and the upstream carrier was notified."
- 182. On March 11, 2020, Talkie notified, via email, Avid Telecom that Talkie had received several complaints Avid Telecom was sending a "Google business verification scam."
- 183. Avid Telecom responded to this scam notice: "The ORIG number was blocked, and the upstream carrier was notified."

## Notices from Red Telecom

184. On April 15, 2020, a Red Telecom, LLC employee Skype messaged Lansky that he was "sending a TON" of spoofed Social Security scam calls.

some telephone calls being routed to the State of Vermont.

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"I've blocked Vermont."

On January 31, 2022, in a Skype chat, Reeves notified Red Telecom that

186. Upon information and belief, Defendants intentionally blocked or stopped

5	187. An analysis of Avid Telecom's CDRs show that Avid Telecom routed a		
6	minimal amount of call traffic to Vermont's area code of 802 from January 30, 2022 to		
7	April 24, 2022.		
8	188. Specifically blocking robocall traffic to an area code is another indication		
9	Defendants knew their traffic was illegal and likely to draw an investigation by the		
10	Vermont Attorney General.		
11	189. On March 25, 2022, in a Skype chat, Reeves notified Red Telecom, "Most		
12	of my high short duration traffic will now be coming to you signed with an A."		
13	190. On May 5, 2022, in a Skype chat, when discussing a third-party call blocking		
14	feature, Reeves wrote to Red Telecom that she was turning it off for some customers.		
15	191. On July 11, 2022, in a Skype chat, Red Telecom notified Reeves of a		
16	Traceback, regarding calls impersonating Amazon.		
۱7	192. Reeves responded: "Nice- just perfect."		
18	193. On July 21, 2022, in a Skype chat, Red Telecom notified Reeves of the FCC		
19	enforcement action against Sumco Panama.		
20	194. Reeves responded: "I just saw that."		
21	195. On October 5, 2022, in a Skype chat, Reeves described to Red Telecom that		
22	one of Avid Telecom's customers was a "turn key solution for call centers."		
23	196. On October 11, 2022, in a Skype chat, Reeves, regarding a third-party		
24	provider's honeypots, wrote to Red Telecom: "and now I know what his honeypot Al		
25	sounds like. At least for now because I'm sure he will change it."		
26	197. On December 9, 2022, in a Skype chat, Red Telecom inquired about Avid		
27	Telecom's lower traffic, Reeves responded: "Many insurance campaigns are over,. (sic) so		
28	this may be the volume through the end of the year."		

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198. On January 3, 2023, in a Skype chat, Red Telecom followed up on why the traffic was still slow. Reeves responded: "they've slowed down their dialing. New campaigns won't start until mid Jan."

#### Notices from Verizon

- 199. On December 16, 2020, Verizon sent Lansky a letter regarding the "very large volume of" robocalls Avid Telecom was routing to Verizon.
- 200. On December 16, 2020, Lansky responded: "I have asked that our VP of Operations quickly and thoroughly review our traffic to Verizon and make adjustments as necessary to remove as much of this traffic as possible, as quickly as possible. We understand the problematic issues that this type of traffic produces and clearly are willing to work with Verizon to do everything possible to mitigate this traffic altogether."
- 201. On January 20, 2021, Verizon notified Lansky that Verizon was shutting off Avid Telecom's traffic because of "unacceptable levels of illegal or unwanted robocalls."
- 202. Lansky responded: "We of course have not been sending you any traffic as your pricing has not been winning any. We term over 10 million mins a day of voice traffic with Verizon winning only a few dollars of it. We again as mentioned, can send you more and better traffic if the pricing was better."

#### Notices from Call48

- 203. On September 13, 2021, Call48 notified Avid Telecom of a "high volume of SPAM calls" regarding auto warranty messages.
- 204. Reeves responded: "These calls are not considered spam. Our customer has Opt-Ins for their calls, and, as you know, uses valid ANI's."

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network and have required that our customer remove the number from all call lists."

216. On June 16, 2022, Call48 notified Avid Telecom of a complaint regarding auto warranty calls going to someone who was on the National DNC Registry. The complainant asked for more information about the owner of the calling phone number.

- 217. Reeves responded: "The destination number has been blocked in Avid's switch, and we have required our customer to remove the destination number from all dialing campaigns and block the number in their switch so the number is not included in future campaigns. As a note, our customer uses valid permission to dial. Also, per regulatory requirements and contractual requirements, we do not share customer information with a corresponding subpoena."
- 218. On August 20, 2022, Call48 notified Avid Telecom unwanted car warranty calls, specifically that the caller does not honor the National DNC Registry. The alleged calls were sent through Avid Telecom on August 15, 2022. Call48 followed up on this notification several times.
- 219. On August 30, 2022, Reeves eventually responded that "customer who sent the call to Avid's network has been terminated."

### Notices from Dorial Telecom

- 220. On October 12, 2020, Dorial Telecom ("Dorial") notified Avid Telecom and Lansky of Social Security Fraud traffic. The email included recordings of the illegal robocalls.
- 221. One recording stated: "Hello, this call is from the Social Security Administration. The reason for this call is to inform you that your Social Security Number is suspended and there is an arrest warrant in your name. Please press one to talk to a Social Security Administration officer and know more about the case."
- 222. A second recording stated: "This is an important notice from the Social Security Administration. The reason you have received this notice from our department because we have found some suspicious and fraudulent activities under your Social

Security Number and we are going to suspend the IP. So if you want to know about this and talk to our representative, please press one. I repeat, press one to connect."

- 223. On October 8, 2021, Dorial notified Avid Telecom that Dorial's downstream provider was complaining about auto warranty traffic.
- 224. Reeves responded: "The traffic is not fraud. Our customer had opt-ins and uses valid ANI's for terminating traffic. We have removed you from our routing."
  - 225. On November 3, 2021, Dorial notified Avid Telecom that:

You sent us 34415 disconnected number calls and these are the ones we had in our database, there where (sic) many more. We cannot assign you ports and misuse them for disconnected number calling customers. . . .

You sent us 9406 calls with unallocated ANI's, this is real fraud traffic, we do not want this traffic.

- 226. On June 14, 2022, Dorial notified Reeves that: "Based on the excel sheet for the new/second trunk, that traffic has an SDP over 80% and an ACD of less than 10 sec. I don't know what they are doing but I don't think that we are interested in terminating that kind of traffic."
  - 227. Reeves responded: "Understood."
- 228. Further, on August 17, 2022, Dorial's COO emailed Reeves asking why Avid Telecom's traffic was low.
- 229. On August 18, 2022, Reeves responded: "the majority of our traffic is high SD, low ACD traffic."
  - 230. Dorial's COO then asked how the traffic level was on Avid Telecom's side.
- 231. Reeves responded: "We saw a decline with that 2nd FCC order regarding the auto warranty companies. Given the amount there was in the marketplace, I'm not surprised it effected (sic) traffic."
- 232. The companies in the referenced FCC order were discussed above and direct customers of Avid Telecom.

1	Notices from Telco Connection	
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3	233. On March 31, 2022, Telco Connection notified Avid Telecom of "IRS	
4	impersonation calls/spoofing."	
5	234. Avid Telecom responded: "We have blocked the ANI and notified the	
6	originating carrier customers of the issue."	
7	235. On August 4, 2022, Telco Connection notified Avid Telecom of "IRS	
8	impersonation calls/spoofing."	
9	236. Avid Telecom responded: "We have blocked the ANI and notified the	
10	appropriate customer."	
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12	Notices from All Access Telecom	
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14	237. On April 26, 2021, All Access Telecom notified Lansky and Reeves that	
15	"Please be advised, due to the recent multiple tickets received, All Access Telecom is	
16	requesting Avid Telecom to remove customers from routing that are related to the	
17	AutoWarrantyExtend US Telecom tracebacks effective ASAP." All Access Telecom	
18	followed up two days later to alert Lansky and Reeves that the traffic had to be stopped.	
19	238. On April 28, 2021, Lansky responded: "I believe we have already moved in	
20	this morning."	
21	239. On August 24, 2021, All Access Telecom notified Avid Telecom of	
22	"Medicare scam" traffic.	
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24	Notices from Peerless Network	
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26	240. On March 3, 2020, Peerless Network notified Avid Telecom that: "the	
27	following TNs Peerless assigned to your company are experiencing high levels of	
28	complaints tied to the FTC DNC and IRS complaints."	
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- 241. On May 21, 2021, Peerless Network notified Avid Telecom that Peerless had "been made aware of an issue from one our downstream vendors and we need you guys to reach out to your end use that is sending these call to stop sending the calls (Auto Warranty scam)."
  - 242. Reeves responded: "What is exactly the issue with the traffic?"
  - 243. To which, Peerless Network responded:

Multiple carriers of ours have complained that the calls are for Car Warranty scams. I have instructed the NOC to immediately block until the issue can be resolved.

hi this is Katie and Im giving you a call from the dealer service center we recently noticed your card extended warranty was going to expire and wanted to give you one final courtesy call before your warranty expires and your coverage is voided this would make you financially responsible for all Service Repairs press 1 now if you wish to extend or reinstate your cars warranty once again press one now or press 2 to be placed on a Do Not Call List you can also call 833-3041 for....

- 244. On May 21, 2021, Lansky then responded: "We have blocked that customers (sic) traffic to you."
- 245. After May 21, 2021, Avid Telecom received 53 Tracebacks from ITG regarding Auto Warranty robocall traffic.
- 246. On June 7, 2021, Peerless Network provided a list of FTC complaints related to DIDs Avid Telecom was renting or owning.
- 247. On June 9, 2021, Peerless Network notified Avid Telecom of unwanted calls to someone on the National DNC Registry. The complainant specifically requested "I need to know who the carrier is and the business associated with these calls."
- 248. Lansky responded: "As I understand, per APNI laws, rules and regulations until they have a subpoena, you nor Avid can release any records to an individual or organization."

1	249.	On June 11, 2021, Reeves responded: "DIDs are being used by a publicly	
2	traded company in compliance with all regulations."		
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4	Notices from Inteliquent		
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6	250.	On June 26, 2020, Inteliquent <sup>45</sup> notified Avid Telecom of auto warranty	
7	robocalls being routed by Avid Telecom.		
8	251.	On March 3, 2021, Inteliquent notified Avid Telecom of more auto warranty	
9	robocalls.		
10	252.	On March 4, 2021, Reeves responded: "Customer has Opt Ins for all calls,	
11	however, we	e have blocked the terminating number."	
12	253.	Inteliquent then asked if the opt ins could be passed along to the complainant.	
13	254.	Reeves responded: "I do not have access to the Opt In."	
14	255.	On April 14, 2021, Inteliquent notified Avid Telecom of more auto warranty	
15	robocalls.		
16	256.	On April 14, 2021, Reeves responded: "Avid takes these issues and the	
17	vetting of or	ur customers very seriously. We have notified our customer of the complaint	
18	and have as	ked that they investigate. We have also taken steps to block the ANI from	
19	terminating	via Avid's network."	
20	257.	On May 11, 2021, Inteliquent notified Avid Telecom of more auto warranty	
21	robocalls.		
22	258.	On June 8, 2021, Inteliquent notified Avid Telecom of more auto warranty	
23	robocalls.		
24	259.	On June 9, 2021, Avid Telecom responded: "Based on information Avid has	
25	received, Cu	stomer is compliant with all requests for Opt Ins and follows guidelines with	
26	regard to dia	ling. We have, however, blocked the listed ANI's from Inteliquent's network."	
27			
28	<sup>45</sup> In 2021, I	nteliquent was acquired by Sinch.	

- 260. On June 15, 2021, Inteliquent notified Avid Telecom of more auto warranty robocalls.
- 261. On June 15, 2021, Reeves responded: "Customer is compliant with regulations."
- 262. Inteliquent responded: "You should take another look at this. We are working directly with Verizon and their honeypot captures and those are numbers that could, in no way, be opted in to receive anything."
- 263. On June 15, 2021, Inteliquent sent Avid Telecom a warning letter regarding Avid Telecom's traffic. The letter stated, in part:

Inteliquent's systems and processes have flagged your account as potentially carrying fraudulent robocalling traffic. In the past several months, we have received complaints that calls originating from your account have been used for scams and other wrongful purposes. As you know, impermissible robocalling violates the Federal Communications Commission's rules as well as other federal and state laws.

We are sending you this notice to demand that you investigate, actively participate in any traceback or other investigation, and cease originating any traffic that may be unlawful.

- 264. Lansky responded: "Understood and we take these issues incredibly serious. We have notified this customer of the issues and are working with them as we do with customers to help them mitigate this from our network and to keep all traffic within the acceptable regulatory guidelines."
- 265. One month later, on July 13, 2021, Inteliquent emailed Lansky and Reeves, stating: "It has been nearly a month since this initial warning was sent and we have not seen improvement[.]"
- 266. On July 13, 2021, Reeves responded: "I've made the final changes to remove a couple of problematic customers. We've also taken steps to notify the problematic carriers of the issues, but, again, the traffic has been removed from Inteliquent."

- 267. On July 22, 2021, Inteliquent notified Reeves and Lansky: "Also, we have been receiving quite a few auto-warranty scam complaints and as we've sent them out to our customers the traceback has come back as a few points they are receiving those from, but you are one of them. I've had to turn a few customers down for these and hope we don't get there with AVID, can you please share some details with me on what you are doing to get these off your network?"
- 268. On July 23, 2021, Reeves responded: "As to the warranty traffic, we are continually working to remove this traffic from our network. We have been able to identify most of our customers who are sending the traffic, but, as you know, it continues to pop up from other sources."
- 269. Nevertheless, Defendants knowingly continued to route auto-warranty robocall traffic.
- 270. On September 21, 2021, Inteliquent notified Avid Telecom of auto warranty robocall traffic.
- 271. On April 11, 2022, Inteliquent sent Avid Telecom a Know-Your-Customer Notice because Avid Telecom's traffic was problematic. Further, Inteliquent notified Defendants that their traffic was hitting a large number of honeypots.
- 272. Reeves replied: "We are reviewing the stats and had already resolved the SD issues on both trunks. I have now removed the low ASR traffic from the SD trunk and will monitor tomorrow to ensure the guidelines are met."
- 273. On July 30, 2022, Inteliquent sent Avid Telecom another Know-Your-Customer Notice because Avid Telecom's traffic was problematic. Further, Inteliquent notified Defendants that their traffic was hitting a large number of honeypots.
- 274. On September 27, 2022, Inteliquent sent Avid Telecom another Know-Your-Customer Notice because Avid Telecom's traffic was problematic.
- 275. Specifically, Inteliquent stated: "For your traffic, specific concern would be the spike in Tracebacks this month. Can you please take a look and advise?"
  - 276. Inteliquent counted five Avid Telecom Tracebacks.

1	277. In September of 2022, Avid Telecom received at least 23 Tracebacks. Nine
2	of the calls that were the subject of the Tracebacks were to telephone numbers on the
3	National DNC Registry.
4	278. Upon information and belief, fourteen of the calls were to honeypots that
5	would not have been able to provide consent to the calls received.
6	279. Internally, on September 27, 2022, Lansky emailed Reeves: "Stupid
7	tracebacks."
8	280. On September 27, 2022, Reeves responded to Inteliquent: "We have been
9	working with our customer to obtain the consumer permission documentation. The
10	investigation is not completed, however, the information we have received to this point is
11	valid."
12	281. On September 14, 2022, Inteliquent notified Avid Telecom that a call Avid
13	Telecom routed went to a honeypot.
14	282. Reeves responded: "We have blocked the destination number and have
15	notified our customer of the issue. We are requiring that the number be removed from their
16	call list."
17	283. On November 7, 2022, Inteliquent notified Avid Telecom that it was
18	terminating the Master Service Agreement.
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#### 284. On November 7, 2022, Lansky responded with this email:

From: Michael Lansky[lansky@avid-telecom.com]
Sent: Mon 11/7/2022 8:02:18 PM Coordinated Universal Time
Subject: RE: Termination of MSA: Avid Telecom. LLC

I'm just shocked to receive this email. Despite what the press release implies, Avid has not been charged with doing anything wrong by the State of Indiana. They have simply issued an investigative demand for Avid to produce records. The demand is overbearing and goes well beyond anything that would be deemed reasonable in a court of law.

We had engaged with the Indiana State AG's office through three formally written responses and several in person meetings with our Indiana based attorney to find a way to work with the AG in order to reduce the overbearing amount of data required by the CID. As an example, they were asking for 2 years of CDRs, all communications, all contracts, financials, customer payment methods, etc. During the meetings, the AG's office stated that, as they had with several other carriers, they were willing to offer a reasonable compromise regarding the requests made in the CID. We made it very clear that we were willing to respond in a similar manner as those renegotiated terms. We, like the State of Indiana, have a strong desire to keep the bad guys out of our industry. We have always cooperated with all state and federal regulatory and law enforcement agencies answering all CID/Subpoena.

As to specifics in the press release, the referenced skype quotes were over 2/3 years old and were taken completely out of context. Those quotes were part of the conversation in which we terminated the customer. Either the AG's office didn't have or chose not to release the parts of the conversation where we required the customer had to remove any traffic that was considered to be illegal for us to even consider reestablishing their route to terminate traffic. The skypes show that the customer stated he had removed all questionable traffic. We therefore gave the customer a small amount of ports to test how clean the traffic was. However, we received a traceback within a few days, and we terminated the customer permanently. And to further clarify, this was prior to customer receiving formal allegations/fines against him.

As you may know many of the recent tracebacks we have received as of late were generated by one individual who seemingly has a vendetta against Avid. Until a couple of weeks ago they were trying to sell us their services which we chose not to purchase. Somehow this person was able to see our responses to those tracebacks and sent us direct emails questioning information in our traceback response and contrary to proof in the tracebacks showing the calls were legal, further claimed the calls to be illegal/fraud calls. Much of the information this person is sending to certain AG's is grossly misleading and most of it 100% wrong. They have now reached out to our customers directly through use of contact information gained in the ITG portal and are attempting to sell their services to our customer.

I understand this decision might have been made by people who may not be aware of all of the underlying facts. Therefore, we would like to see if we can have a conversation with you and any parties you think would be willing to further understand the chain events and our very active engagement with the Indiana AG. We have had a very strong relationship with Inteliquent/Sinch for many years and hope that Inteliquent/Sinch will allow us to tell the facts as they truly occurred. Please let us know if there is an opportunity have a discussion as we would very much like to reverse this decision.

Michael Lansky

## 285. On November 8, 2022, a representative from Inteliquent responded:

I received both your below email and your voicemail. As you suggested, I wasn't the decision-maker here. This comes from our executive team. I know, for example, that they became aware of the Indiana petition, including the Skype conversations you had with a third-party, where you agreed to act as a commercial reference. They were troubled by that, among other things. I'll add that our KYC policy and our approach to these sorts of matters are very strict. As such, I am instructed to tell you that the decision stands.

#### 286. Lansky responded with this email:

From: Michael Lansky[lansky@avid-telecom.com]
Sent: Tue 11/8/2022 8:19:09 PM Coordinated Universal Time
Subject: RE: Termination of MSA: Avid Telecom, LLC

Hey Stacy,

Just to address the issue you said they had a concern with. Again much that skype message was taken out of context- there was never any intention to provide a commercial reference, and one was never given.

The customer was disconnected shortly thereafter. After 10 years of very good business with Inteliquent/Sinch to lose such a valuable business relationship over an unfounded accusation is devastating. This action rewards the bullies for making outlandish unsubstantiated and reckless claims. Again, I know that you are not the decision maker on these issues but I would hope that you can see the inequity of this situation and maybe try to see if we can just pause this and allow us to make our case. On the same issue, at a minimum we need at least 30 days to reassign/redirect the substantial amount of DID's

I have to believe there has to be a way to resolve this to benefit both Avid and Inteliquent/Sinch and not let politics get the better of both of us. Let us know about what we can do with the DID's in the interim.

Michael Lansky

#### Notices from Bandwidth

- 287. On June 11, 2020, Bandwidth notified Avid Telecom and Lansky that Bandwidth "has been notified that Avid Telecom has been identified as the sender of improper or illegal robocalls in six different tracebacks . . . Bandwidth's review of Avid's traffic profile also raises further concerns."
- 288. On January 20, 2021, Bandwidth notified Avid Telecom regarding spoofing and possible violations of Bandwidth's Acceptable Use Policy.
- 289. Reeves responded: "We have blocked the originating number and have notified our originating carrier customer. They are working to identify their originating customer and will be blocking them."
- 290. On January 26, 2021, Bandwidth notified Avid Telecom regarding spoofing and possible violations of Bandwidth's Acceptable Use Policy.
  - 291. Avid Telecom responded: "We have blocked this number."
- 292. On April 5, 2021, Bandwidth notified Avid Telecom regarding spoofing and possible violations of Bandwidth's Acceptable Use Policy.
- 293. Avid Telecom responded to the spoofing notice: "We apologize for the issue. The ANI has been blocked, and the originating customer has been notified."

- 294. On April 24, 2021, Bandwidth notified Avid Telecom regarding spoofing and possible violations of Bandwidth's Acceptable Use Policy.
- 295. Reeves responded: "We have reviewed the information and have blocked the ANI and notified our originating customer."
- 296. On February 10, 2023, Bandwidth notified Avid Telecom that Bandwidth has: "identified some potentially fraudulent traffic being sent by your network to these areas." The area was: "USA-IA (+1712775\*)".
- 297. On February 10, 2023, Reeves responded: "We have contacted our customer with regarding the nature of the traffic. In the meantime, we have removed the conversational customer from routing via Bandwidth and have blocked the originating number."

# Notices Show Defendants' Knowledge of Participation in <u>Illegal Robocalling Schemes</u>

- 298. The notices above came from Avid Telecom's downstream providers and/or ITG.
- 299. By receiving these notices, Defendants knew their services were being used to facilitate illegal robocalling.
- 300. Despite the voluminous number of complaints and notices from multiple sources, Defendants continued offering services to entities and persons sending illegal robocalls.
- 301. In several instances, despite being given evidence their clients did not have the legal authority to make or initiate so many robocalls, Defendants portrayed their clients as having valid consent to send robocalls.
  - 302. Defendants had ample opportunities to shut off their illegal traffic.
- 303. In most instances, they made the business decision to continue routing illegal robocalls.

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304. Further, the notices show a pattern of Defendants not taking illegal robocalls seriously. In many instances, they respond that they have either blocked the calling number or the called number. Then, they took no further action. This is a wholly inadequate response. Avid Telecom was routing millions of robocalls per day, and blocking one number, is analogous to stopping a single raindrop in a thunderstorm.

## SAMPLING OF AVID TELECOM'S CUSTOMERS

#### **John Spiller and His Entities**

- 305. On June 9, 2020, the States of Arkansas, Indiana, Michigan, Missouri, North Carolina, North Dakota, Ohio, and Texas sued John Spiller ("Spiller"), Rising Eagle Capital Group LLC, JSquared Telecom LLC, and other entities in *State of Texas et al. v. Rising Eagle Capital Group LLC et al.*, 4:20-cv-02021 (S.D.T.X 2020).
- 306. John Spiller, Rising Eagle Capital Group LLC, JSquared Telecom LLC and Spiller's other entity, Great Choice Telecom LLC, were customers of Avid Telecom.
- 307. Spiller used Avid Telecom to send his own robocalls and the robocalls of his customers.
  - 308. At some points in time, Spiller was a seller or telemarketer.
- 309. From May 2019 until March 2021, Spiller used Avid Telecom to send over 4 billion calls.
- 310. In some instances, Spiller sent auto warranty robocalls to Avid Telecom. One such message states:

We've been trying to reach you concerning your cars extended warranty. You should have received something in the mail about your cars extended warranty since we have not gotten a response. We are giving you a final courtesy call before we close out your file. Press two to be removed and put on our do not call list press one to speak with someone about possibly extending or reinstating your cars warranty. Again, press one to speak with a warranty specialist.

311. In some instances, the health care robocalls Spiller sent Avid Telecom delivered a pre-recorded message. One such message states:

Hi, this is Ann. I am calling to let you know we have been granted a limited health enrollment period for a few weeks, so you and your family can get a great insurance plan at the price you can afford. And we make it hassle free to sign up. We have pre-approvals ready in your area including Cigna, Blue Cross, Aetna, United and many more. Press 1 to get a hassle-free assessment or press 2 to be placed on our do not call list. Thanks for your time and be healthy and blessed.

- 312. For most of his robocalls, Spiller did not have the call recipient's consent to call them.
- 313. Many of Spiller's robocalls and the robocalls of his customers were to telephone numbers on the National DNC Registry and various state Do Not Call Lists.
- 314. Many of Spiller's robocalling customers initiated robocalls to telephone numbers on the National DNC Registry and various state Do Not Call Lists.
  - 315. In total, three different Spiller entities paid Avid Telecom at least \$555,000.
  - 316. Further, Avid Telecom sold Spiller tens of thousands of DIDs.
- 317. Avid Telecom also purchased DIDs for Rising Eagle Capital Group, which was the entity Spiller used to send illegal robocalls.
- 318. Defendants had direct knowledge that Spiller was sending illegal call traffic to Avid Telecom's network.
- 319. Defendants have been on notice since on or around January 7, 2020, that Spiller was using their services and/or network to send illegal robocalls.
- 320. Defendants had many opportunities to shut down Spiller's traffic and did not choose to do so. Instead, Defendants accepted hundreds of thousands of dollars from Spiller to further his illegal robocalling schemes.
  - 321. Defendants knew Spiller was using Avid Telecom to route illegal robocalls.
  - 322. Defendants provided substantial assistance to Spiller in this process.

Defendants Had Knowledge of Spiller's Robocalling Schemes and			
Substantially Assisted Him			
3			
4 323. On or around January 7, 2020, Avid Telecom	received its first Traceback		
5 related to JSquared.			
6 324. On or around February 17, 2020, Avid received	its first Traceback related to		
7   JSquared for auto warranty robocalls.	JSquared for auto warranty robocalls.		
8 325. On or around June 19, 2020, Avid received it	s last Traceback related to		
9   JSquared.			
326. On or around August 24, 2020, Avid received i	ts first Traceback related to		
Great Choice Telecom, another entity owned by Spiller. The Traceback was related to auto			
warranty robocalls.			
327. Avid Telecom continued to receive Traceback	ks related to Great Choice		
Telecom until on or around December 17, 2021.			
328. Avid Telecom received 19 Tracebacks for JSqua	ared Telecom's traffic.		
329. Avid Telecom received 22 Tracebacks for Great	Choice Telecom's traffic.		
330. Avid Telecom received 41 Tracebacks regarding	g suspected or known illegal		
8 traffic sent to its network by a Spiller-owned entity.			
9 331. Defendants were on notice from the Tracebacks	that Spiller was using Avid		
Telecom to route illegal robocall traffic.			
21 332. Lansky and Reeves took steps to hide Gre	at Choice Telecom's true		
ownership from ITG and other entities.	ownership from ITG and other entities.		
333. Despite knowing that Spiller's traffic was illeg	gal and that he was sending		
calls to phone numbers on the National DNC Registry and var	ious state Do Not Call Lists,		
Lansky and Reeves continued working with Spiller.			
26 334. Spiller regularly communicated with Lansky and	nd Reeves via Skype. In the		
messages, Spiller went by the handle "onlywebleads."			
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4   5   6   7   8   9   10   11   12   13   14   15   16   17   18   19   10   11   12   12   13   14   15   16   17   18   19   10   10   10   10   10   10   10	Substantially Assisted Him  323. On or around January 7, 2020, Avid Telecom related to JSquared.  324. On or around February 17, 2020, Avid received JSquared for auto warranty robocalls.  325. On or around June 19, 2020, Avid received it JSquared.  326. On or around August 24, 2020, Avid received it Great Choice Telecom, another entity owned by Spiller. The T warranty robocalls.  327. Avid Telecom continued to receive Traceback Telecom until on or around December 17, 2021.  328. Avid Telecom received 19 Tracebacks for JSquared.  329. Avid Telecom received 22 Tracebacks for Great 330. Avid Telecom received 41 Tracebacks regarding traffic sent to its network by a Spiller-owned entity.  331. Defendants were on notice from the Tracebacks Telecom to route illegal robocall traffic.  332. Lansky and Reeves took steps to hide Greownership from ITG and other entities.  333. Despite knowing that Spiller's traffic was illegicalls to phone numbers on the National DNC Registry and var Lansky and Reeves continued working with Spiller.  334. Spiller regularly communicated with Lansky ar		

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335. On June 10, 2020, Lansky and Spiller discussed the States' lawsuit and the FCC action and the impact it would have on Lansky and Spiller's relationship. In the end, Lansky agreed to continue taking Spiller's traffic, writing:

Michael Lansky - 6/10/2020 10:51:05 AM we are all good until something changes from the FCC etc

Michael Lansky - 6/10/2020 10:51:23 AM meaning this goes from alagtions to something more serious (sic)

Michael Lansky - 6/10/2020 10:51:39 AM until then we drive on as normal

- 336. On June 17, 2020, Lansky confirmed he knew Spiller was sending Avid Felecom health care and auto warranty robocall traffic.
- 337. On June 19, 2020, Spiller and Lansky discussed the creation of Great Choice Telecom. Spiller was going to use Great Choice Telecom "to run my traffic if the FCC shuts off my business." Spiller notified Lansky that Spiller would be the CEO of Great Choice but that the paperwork would be in someone else's name. Lansky responded: "let me know when you are ready to tansit (sic) over to the new company."
- 338. In these messages, Lansky agreed to help Spiller switch his traffic to a new company thus avoiding being shut down by the FCC.
- 339. On June 25, 2020, Lansky followed up with Spiller about when Spiller was going to switch the traffic to Great Choice.
- 340. Sometime between June 25, 2020, and August 26, 2020, Lansky, Reeves, and/or Avid Telecom switched Spiller's JSquared Telecom account to Great Choice Telecom and replaced Spiller's information with that of Mikel Quinn.
- 341. On August 26, 2020, in responding to Great Choice Telecom's first Traceback, Avid Telecom responded to the ITG with Mikel Quinn's information, and not Spiller's.

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- 342. On September 30, 2020, Lansky agreed to be a credit reference for Spiller and Great Choice for Peerless Network, under Spiller's alias Mikel Quinn. Lansky wrote: "no worries.. I will give you a good reference."
- 343. Through 2020 and 2021, Avid Telecom and Great Choice received Tracebacks regarding Great Choice's illegal robocall traffic.
- 344. On June 23, 2021, Reeves wrote to ITG in response to a Great Choice Traceback: "we are closing the customer route."
- 345. On June 29, 2021, Reeves wrote to ITG in response to another Great Choice Traceback: "We have blocked the customer until the issue can be investigated."
- 346. On August 26, 2021, Avid Telecom wrote to ITG in response to another Great Choice Traceback: "We are informing the customer and blocking the customer pending further investiation (sic)," and "The customer had previously been permanently blocked." *Id*.
- 347. From August 26, 2021 to August 27, 2021, Lansky and Spiller discussed Avid Telecom shutting off Spiller's traffic. Lansky agreed to turn Spiller's traffic back on.
- 348. On September 2, 2021, Lansky notified Spiller to "be careful on your traffic" and that there was "very little room for error right now."
- 349. On October 14, 2021, Lansky agreed to be a reference for a business loan for which Spiller was applying. Spiller notified Lansky that Spiller was not using his real name because he was involved in a lawsuit.
- 350. On October 27, 2021, Reeves wrote to ITG in response to another Great Choice Traceback: "The customer was disconnected this morning based on previous traceback received this morning."
- 351. On October 27, 2021, Lansky notified Spiller of "two USTA tickets with horrible calls that you have not answered." According to Lansky, these were "pure fraud" calls, and that they would have to block Spiller's traffic.
  - 352. Spiller went on to ask if he could earn Avid Telecom back as a vendor.

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2	353.	Lansky responded:
3		Michael Lansky - 10/27/2021 1:21:07 PM
4		if another ticket hit and we didnt have you turned off they
5		would tell our vendors to turn us off
6		onlywebleads - 10/27/2021 1:21:15 PM Understood
7		
8		Michael Lansky - 10/27/2021 1:21:30 PM the landscape got brutal
9		
10		onlywebleads - 10/27/2021 1:21:47 PM I'm going to fix my traffic
11		
12		Michael Lansky - 10/27/2021 1:21:51 PM lets just let is simmer for a bit
13		Michael Lansky - 10/27/2021 1:22:05 PM
14		like a week or so
15		onlywebleads - 10/27/2021 1:22:06 PM
16		Give me a week to fix my shit on my side I apologize
17   18		Michael Lansky - 10/27/2021 1:22:24 PM
18		maybe start you back with some limited ports
20	354.	Despite these warnings, Avid Telecom continued routing Spiller's call traffic
21	after Octobe	
22	355.	On December 20, 2021, Reeves wrote to the ITG in response to another Great
23		eback: "Customer route has been permanently closed."
24		The second secon
25	Sampl	ing of Avid Telecom's Notices to Spiller Regarding Illegal Robocalls
26		· · · · · · · · · · · · · · · · · · ·
27	356.	While Spiller was a customer, Avid Telecom emailed Spiller about illegal or
28	suspect calls	Spiller sent to Avid Telecom's network.

<sup>&</sup>lt;sup>46</sup> The call recipient's phone number had a Wisconsin area code.

<sup>&</sup>lt;sup>47</sup> The call recipient's phone number had a New York area code.

<sup>&</sup>lt;sup>48</sup> ULC stands for Underlying Carrier.

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General Dana Nessel, August 3, 2020.

Robocalls

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373. Sumco was a customer of Modok from January 1, 2020, through July 2020. Reeves assisted in its onboarding as a new retail (end-user) customer. Modok knew that Sumco was a high-volume call center customer delivering auto warranty robocalls.

- 374. In her position at Modok, Reeves knew the type of robocall traffic that Sumco initiated as she corresponded with the ITG regarding Traceback requests related to Sumco's robocall traffic. Within four months of opening the Sumco account, Modok had received 11 Traceback requests regarding Sumco's traffic.
- 375. Due to pressure Modok was receiving from the ITG to mitigate Sumco's robocall traffic, Modok opened a new wholesale account in April of 2020 for Sumco under the name, Virtual Telecom Kft. Virtual Telecom Kft ("Virtual Telecom") was registered as a 499 Filer with the FCC and was purportedly located in Budapest, Hungary. Modok set up a wholesale account for Sumco so that Modok would no longer appear to be the originating voice service provider for the Sumco robocall traffic. Reeves assisted with the account set up for Virtual Telecom and facilitated the acquisition of over 800,000 DID numbers for Sumco's use.
- 376. On June 17, 2020, Avid enrolled Virtual Telecom Kft as a wholesale voice service provider customer.
- Virtual Telecom provided Avid with an address from Budapest, Hungary and a Proton email address, which is an encrypted email service based in Switzerland.
- 378. Avid allowed Virtual Telecom to enroll for its VoIP service without executing a written agreement regarding the terms of services as Virtual Telecom agreed to pay in advance for its services. Avid set up Virtual Telecom with its "Dialer Special" service, a plan designed for short duration call traffic. This plan enabled Virtual Telecom to utilize 5000 VoIP sessions with each of the sessions able to initiate 300 simultaneous calls per session.
- Within one week, Defendant Lansky increased Virtual Telecom's calling capabilities by adjusting the account settings to triple the sessions to 15,000 with 1,000 simultaneous calls per session.

- 380. By August 28, 2020, Lansky had increased the calling capabilities to allow 40,000 sessions with each session able to initiate 3000 simultaneous calls per session.
- 381. Reeves took a position with Avid as the Vice President of Operations and Sales in October of 2020. According to account history records, Reeves first accessed and performed tasks related to Virtual Telecom's account on October 27, 2020.
- 382. Following a temporary reduction in Virtual Telecom's call capacity on September 21, 2020, to 30,000 sessions with 3,000 calls per session, Reeves increased the calling capabilities on the account to back 40,000 sessions with 3,200 calls per session on December 9, 2020.
- 383. Defendants provided these astounding call capabilities while knowing or consciously avoiding knowing that its customer was engaged in or facilitating illegal robocalling.
- 384. On August 25, 2020, Lansky changed the name and contact information in Avid Telecom's account management system for Virtual Telecom's account to Mobi Telecom, LLC ("Mobi").
- 385. Mobi was a newly formed company registered with the Wyoming Secretary of State in June of 2020 and registered in the FCC's 499 Filer database as an interconnected VoIP provider on April 1, 2020.
- 386. Avid received its first Traceback request from the ITG on August 18, 2020 related to robocalls from Virtual Telecom. The Traceback request showed that Virtual Telecom was facilitating auto warranty robocalls. As is customary with Traceback requests, the ITG provided a transcript of the robocall campaign at issue:

Call Details for Traceback #2917 (new)

Date/Time: 2020-08-18 13:59 UTC
Campaign: VZ-AutoWarrantyExtend

Calls to wireless numbers offering to extend or reinstate an auto warranty. Random auto-dialing. Wireless numbers never been in service or currently not in service. Message: We've been trying to reach you concerning your car's extended warranty you should have received something in the mail about your car's extended since we have not gotten a response we are giving you a final courtesy call before we close out your file press 2 to be removed and put on our do not call list press 1 to speak with someone about possibly extending or reinstating your car's warranty again press 1 to speak with a warranty specialist when calling from automotive services if you would like to be removed from our calling list please call toll-free 844-989-1708

- 387. The Traceback request provided Avid with notice and evidence of the abusive nature of the robocall campaign at issue. The Traceback stated that robocalls were being made to wireless numbers and via random autodialing, including calls to wireless numbers that had never been in service or were currently not in service.
- 388. Random dialing and playing a prerecorded message is a violation of the TSR and the TCPA, as prerecorded messages require express consent from the called party. There is no way a randomly dialed number consented to receive a prerecorded call. Defendants were on notice their customer was violating the TSR and the TCPA.
- 389. The Traceback request also provided a transcript of the robocall message. Contrary to the requirements of federal and state telemarketing laws, the transcript showed the prerecorded messages were sent with no disclosure as to the entity responsible for the solicitation.
- 390. Avid Telecom reported to the ITG that the auto warranty traffic came from Mobi Telecom, despite knowing that payments related to this account never came from Mobi Telecom. Avid accepted over \$2,426,000 in payments for services on this account from at least four different Sumco entities including:
  - a. at least \$277,000 from Virtual Telecom, with the first payment taking place on November 4, 2020, after the name change on the account, and the final payment occurring on March 17, 2021;
  - b. at least \$678,000 from Davis Telecom, with the first payment occurring on August 11, 2020, and the final payment occurring on March 24, 2021;
  - c. at least \$1,398,000 from Nadis Consulting, with the first payment occurring on April 2, 2021, and the final payment occurring on November 2, 2021; and

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d. at least \$76,000 from Hoba Consulting, with the first payment occurring on March 4, 2022, and the final payment occurring July 7, 2022.

- Avid also supplied DID numbers used for caller ID to another Sumco entity, Geist Telecom, LLC ("Geist"), which were likely paid for by the same third-party entities as the Virtual Telecom/Mobi account. On January 19, 2021, the Wisconsin Department of Agriculture, Trade and Consumer Protection issued a subpoena to Avid Telecom. The subpoena stated that the office was investigating possible violations of its consumer protection laws, including its telemarketing and direct solicitations statutes. The subpoena demanded records related to a telephone number associated with an "auto warranty" telephone solicitation. Avid Telecom produced records which indicated it "supplied" the target telephone number plus an additional 9,784 DIDs with Wisconsin area codes to its customer, Geist Telecom, LLC, 905 Broadway Street, Sheridan, Wyoming 82801. Avid Telecom supplied the telephone numbers to Geist, despite the fact that Geist was not obtaining VoIP services from Avid Telecom.
- The Ohio Attorney General's Office issued a subpoena to Avid related to the Virtual Telecom/Mobi Telecom account on February 10, 2021, referencing its investigatory authority under the Ohio's Consumer Sales Practices Act and Telephone Solicitation Sales Act.
- 393. Avid provided substantial assistance and support to Sumco and its related entities while they initiated many of the auto warranty calls that plagued the United States over the last few years.
- 394. From June 2020 to February 2021, Avid facilitated over 5 billion calls for Sumco through the Virtual Telecom/Mobi Telecom account. A review of call analytics for the Virtual Telecom/Mobi Telecom traffic illustrates that the traffic is unwanted robocalls. Of the 5 billion calls Avid facilitated, approximately 80% were less than 6 seconds in duration, with approximately 96% of the calls having a duration of less than 30 seconds.

Of the 5 billion calls facilitated, calls were made to approximately 650 million unique telephone numbers throughout the United States.

- 395. Defendants knew or consciously avoided knowing that their customer was initiating massive volumes of robocalls to cellular and residential telephone numbers without having the requisite prior express written consent to deliver robocalls to 650 million unique telephone numbers.
- 396. Many of Virtual Telecom's/Mobi Telecom's calls were to telephone numbers on the National DNC Registry and various state Do Not Call Lists. Of the 5 billion calls Avid facilitated, at least 100 million of them were placed to over 9 million telephone numbers with Ohio area codes that were listed on the National DNC Registry for at least 31 days at the time of the call.
- 397. Reeves knew from her employment at Modok that call center client, Sumco, changed its name to Virtual Telecom and that Virtual Telecom subsequently became an Avid customer. Despite knowing that different entities were paying Avid Telecom for the VoIP service provided to the account in the name of Virtual Telecom and subsequently, Mobi Telecom, Defendants reported to the ITG only that the robocall traffic came from Mobi Telecom.
  - 398. Defendants knew the true identity of the upstream provider.
- 399. Avid Telecom and Lansky have been on notice since as early as August 18, 2020, that Virtual Telecom and Mobi were using Avid's services to send illegal robocalls.
- 400. Reeves has been on notice since as early as October 2020 that Sumco and its affiliated entities were using Avid's services to send illegal robocalls.
- 401. The illegal robocall traffic associated with the Virtual Telecom/Mobi account was brought to Defendants' attention on many occasions. Avid had the authority and the responsibility to mitigate the robocall traffic and failed to do so. Instead, they chose to accept millions of dollars in revenue while enabling Sumco, Virtual Telecom, and/or Mobi Telecom in furthering their illegal robocalling schemes.

402. Avid provided substantial assistance and support to the Sumco, Virtual Telecom, and/or Mobi Telecom and Geist Telecom by providing VoIP services necessary for the initiation of the robocalls and DIDs used for caller ID.

403. Defendants had direct knowledge that Sumco was sending them illegal call traffic.

#### INDIVIDUAL LIABILITY OF DEFENDANTS LANSKY AND REEVES

- 404. Defendants Lansky and Reeves are also both individually liable for the conduct alleged herein.
- 405. Defendants Lansky and Reeves, as officers of Michael D. Lansky, LLC, possessed and exercised the authority to control the policies and trade practices of Michael D. Lansky, LLC; were responsible for creating and implementing the illegal policies and trade practices of Michael D. Lansky, LLC that are described herein; participated in the illegal trade practices that are described herein; directed or supervised those employees of Michael D. Lansky, LLC who participated in the illegal trade practices that are described herein; and knew or should have known of the illegality of the trade practices that are described herein and had the power to stop them, but rather than stopping them, promoted their use.
- 406. The Court should also pierce the corporate veil between Defendants Michael D. Lansky, LLC and Defendant Lansky.
- 407. Michael D. Lansky, LLC and Lansky demonstrated a complete lack of respect to the separate identities of each entity and comingled corporate and personal assets.
- 408. Lansky controlled Michael D. Lansky, LLC's corporate bank account(s), corporate credit card(s), corporate check book(s), and corporate PayPal account(s). These accounts comingled money for Lansky's personal business.

- 409. Lansky's use of corporate funds for personal expenses not only illustrates the lack of respect for the separateness of the corporate entity, but it also diverted assets from the corporation to fund substantial personal expenses, limiting the corporation's abilities to satisfy remedial obligations.
- 410. Lansky used the Michael D. Lansky, LLC corporate credit card, bank account, and/or PayPal account for non-corporate purchases.
  - 411. For example, those purchases included:
    - a. Ancestry.com DNA LLC;
    - Bandcamp for the full digital discography (9 releases) by Clann An
       Drumma;
    - c. Payment for the SMHS reunion for Michael Lansky and another person;
    - d. Payment for a "Michael Lansky for Bicycle replacement;" and
    - e. Payment for "Bachelor Party lodging."
- 412. Defendant Lansky controlled the illegal conduct of Michael D. Lansky, LLC and is vicariously liable for its conduct.
- 413. Defendant Lansky operated through Michael D. Lansky, LLC and their conduct was one and the same.
- 414. Defendants Lansky's conduct through Michael D. Lansky, LLC, has caused harm to consumers.
- 415. Treating Michael D. Lansky, LLC and Lansky as separate entities would further sanction a fraud, promote injustice, and lead to an evasion of legal obligations.
- 416. Defendants Lansky and Reeves are liable for the illegal conduct alleged herein because they directly participated in the conduct, authorized and directed others who committed the illegal conduct with knowledge of its illegality, and in the case of Lansky, because he controlled the illegal conduct of Michael Lansky, LLC and acted through his company to harm others.

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#### **INDIANA: CERTIFICATE OF TERRITORIAL AUTHORITY**

- 417. To be a communications service provider that offers services in Indiana, a VoIP provider must have a Certificate of Territorial Authority ("CTA").
- 418. A VoIP provider applies for a CTA with the Indiana Utility Regulatory Commission.
- 419. The Indiana Utility Regulatory Commission then approves or disapproves the application.
- 420. Providers must receive a CTA to offer these services in Indiana: advanced services, broadband service, information services, Internet Protocol-enabled services, and/or telecommunications services.
- 421. At the time of this filing, Avid Telecom has not applied for a CTA or been granted a CTA.
- 422. Further, Defendants transmitted or routed calls to the telephone numbers on the Indiana Do Not Call List. On August 1, 2022, the Office of the Indiana Attorney General issued a Civil Investigative Demand ("CID") to Avid Telecom related to, among other things, Avid Telecom assisting and facilitating persons or entities sending calls to telephone numbers on the Indiana Do Not Call List in violation of Indiana law. The CID made it clear Avid Telecom was the target of the investigation. On November 1, 2022, the Office of the Indiana Attorney General petitioned an Indiana court to enforce the CID. In the petition, the Office of the Indiana Attorney General highlighted that it was investigating Avid Telecom for violating Indiana law regarding the Indiana Do Not Call List.
- 423. Defendants have been on notice that their clients are sending calls to Hoosiers who have telephone numbers on the Indiana Do Not Call List. Defendants have substantially assisted and facilitated or supported these clients in violating Indiana law. These clients were sellers and/or callers, and many of their calls were telephone sales calls.
- 424. In an analysis of a sampling of Call48 CDRs related to Defendants' traffic, from September 2022 to December 2022, Defendants routed at least 11,369 phone calls to

Hoosiers on the Indiana Do Not Call List. During that time period, Defendants routed approximately 29,700 telephone calls to Indiana area codes.

425. Upon information and belief, Defendants helped sellers and/or callers make many more calls to Hoosiers on the Indiana Do Not Call List after Defendants were on notice their clients were making calls to Hoosiers on the Indiana Do Not Call List.

#### **COUNT I**

### Violations of the Telemarketing Sales Rule 16 C.F.R. §§ 310.3-310.4

- 426. Plaintiffs incorporate and reallege each of the preceding paragraphs as if fully set forth herein.
- 427. Pursuant to the Telemarketing Act, Congress directed the FTC to enact rules prohibiting abusive and deceptive telemarketing acts or practices. 15 U.S.C. § 6102(a)(1).
- 428. In response to this direction, the FTC adopted the TSR, 16 C.F.R. § 310 *et seq.*
- 429. The TSR prohibits abusive and deceptive acts or practices by "sellers"<sup>51</sup> or "telemarketers"<sup>52</sup> and, under 16 C.F.R. § 310.3(b), further prohibits persons from providing substantial assistance or support to any seller or telemarketer when that person knows or consciously avoids knowing that the seller or telemarketer is engaged in any act or practice that violates the TSR.

<sup>&</sup>lt;sup>51</sup> 16 C.F.R. § 310.2(dd) defines "seller" as "any person who, in connection with a telemarketing transaction, provides, offers to provide, or arranges for others to provide goods or services to the customer in exchange for consideration."

<sup>&</sup>lt;sup>52</sup> 16 C.F.R. § 310.2(gg) defines "telemarketing," in relevant part, as "a plan, program, or campaign which is conducted to induce the purchase of goods or services . . . by use of one or more telephones and which involves more than one interstate telephone call." 16 C.F.R. § 310.2(ff) defines "telemarketer" as "any person who, in connection with telemarketing, initiates or receives telephone calls to or from a customer or donor."

- 430. Many of the illegal robocalls that Defendants transmitted onto and across Avid Telecom's network constitute telemarketing and were created and initiated by sellers and/or telemarketers within the scope of the TSR.
- 431. Defendants, on numerous occasions, provided substantial assistance or support to sellers and telemarketers that were violating the TSR in contravention of 16 C.F.R. § 310.3(b) by providing services including but not limited to: retail or wholesale voice termination; dialing software, including the use of a predictive dialer; helping customers with DID rotation; DID assignment; providing leads for customers to call; and providing expertise, whether formal or informal directly or indirectly, to one or more, "sellers" and/or "telemarketers" engaged in "telemarketing" as defined by the TSR, 16 C.F.R. § 310.2, that Defendants knew, or consciously avoided knowing:
  - a. Misrepresented material aspects of goods or services, in violation of 16 C.F.R. § 310.3(a)(2)(iii);
  - b. Misrepresented the seller's or telemarketer's affiliation with corporations or government entities, in violation of 16 C.F.R. § 310.3(a)(2)(vii);
  - c. Made false or misleading statements to induce any person to pay for goods or services, in violation of 16 C.F.R. § 310.3(a)(4);
  - d. Failed to transmit or cause to be transmitted the real telephone number and the name of the telemarketer to caller identification services used by call recipients in violation of 16 C.F.R. § 310.4(a)(8);
  - e. Initiated or caused the initiation of outbound calls to telephone numbers on the National DNC Registry, in violation of 16 C.F.R. § 310.4(b)(1)(iii)(B);
  - f. Initiated or caused the initiation of outbound telephone calls that delivered prerecorded messages, in violation of 16 C.F.R. § 310.4(b)(1)(v); and/or

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g. Failed to disclose the identity of the seller of the goods or services truthfully, promptly, and in a clear and conspicuous manner to the person receiving the call, in violation of 16 C.F.R. § 310.4(d)(1).

#### **COUNT II**

### <u>Violations of the TCPA – 47 U.S.C.</u> § 227 and 47 C.F.R. § 64.1200(n)(3) (Failure to Exercise Due Diligence/KYC)

- 432. Plaintiffs incorporate and reallege each of the paragraphs preceding Count I as if fully set forth herein.
- 433. To target and eliminate unlawful robocalls, the FCC requires that all originating voice service providers know their customers and exercise due diligence in ensuring that their services are not used to originate illegal traffic and further recommends that voice service providers exercise caution in granting access to high-volume origination services, to ensure that bad actors do not abuse such services.<sup>53</sup>
- 434. The FCC has authorized and encouraged voice service providers to block calls in specific circumstances.<sup>54</sup> TCPA rule 47 C.F.R. § 64.1200(k) provides that voice service providers may block calls so that they do not reach a called party when the calls purport to originate from:
  - Numbers where the subscriber of the originating number has requested that calls purporting to originate from that number be blocked because the number is used for inbound calls only (Do Not Originate list numbers);
  - b. Numbers that are not valid under the North American Numbering Plan ("NANP");

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<sup>&</sup>lt;sup>53</sup> Advanced Methods to Target and Eliminate Unlawful Robocalls, CG Docket No. 17-59, Fourth Report and Order (2020).

<sup>&</sup>lt;sup>54</sup> *Id*.

- c. Valid NANP numbers that are not allocated to a provider by the NANP Administrator or Pooling Administrator; and
- d. Valid NANP numbers that are allocated to a provider by NANP or the Pooling Administrator *but* are unused, so long as the provider blocking the calls is allocatee of the number and confirms that the number is unused or has obtained verification from the allocatee that the number is unused at the time of the blocking.
- 435. TCPA rule 47 C.F.R. § 64.1200(n)(3) provides that a voice service provider must take affirmative, effective measures to prevent new and renewing customers from using its network to originate illegal calls, including knowing its customers and exercising due diligence in ensuring that its services are not used to originate illegal traffic.
- 436. Defendants did not choose to regularly, if at all, block calls made from telephone numbers that the FCC has authorized could be blocked so that those calls do not reach a called party pursuant to 47 C.F.R. § 64.1200(k).
- 437. Defendants violated 47 C.F.R. § 64.1200(n)(3) by failing to take affirmative, effective measures to prevent new and renewing customers from using its network to originate illegal calls, including knowing its customers and exercising due diligence in ensuring that its services are not used to originate illegal traffic.

#### **COUNT III**

### <u>Violations of the TCPA – 47 U.S.C. §§ 227(b)(1)(A)(iii) and (b)(1)(B)</u> (<u>Robocalls to Cellular and Residential Telephone Lines)</u>

438. Plaintiffs incorporate and reallege each of the paragraphs preceding Count I as if fully set forth herein.

- 439. In enacting the TCPA, Congress determined that unwanted prerecorded voice message calls were a greater nuisance and invasion of privacy than live calls and that such calls delivered to wireless phones can be costly.<sup>55</sup>
- 440. The TCPA, 47 U.S.C. § 227(b)(1)(A)(iii), prohibits any person within the United States, or any person outside the United States if the recipient is within the United States, from making any call using an automatic telephone dialing system or an artificial or prerecorded voice to any cellular telephone, with exceptions for certain emergency calls or calls placed with the prior express consent of the called party.
- 441. The TCPA, 47 U.S.C. § 227(b)(1)(B), prohibits any person within the United States, or any person outside the United States if the recipient is within the country, from initiating any telephone call to any residential telephone line using an artificial or prerecorded voice to deliver a message without the prior express consent of the called party, unless the call is initiated for emergency purposes, or is exempted by rule or order of the FCC under 47 U.S.C. § 227(b)(2)(B).
- 442. Defendants violated 47 U.S.C. §§ 227(b)(1)(A)(iii) and (b)(1)(B) by engaging in a pattern or practice of initiating telephone calls to residential and cellular telephone lines using artificial or prerecorded voices to deliver messages without the prior express consent of the called parties.
- 443. Defendants violated 47 C.F.R. § 64.1200(a)(2) by engaging in a pattern or practice of initiating or causing telephone calls to be initiated that include or introduce advertisements or constitute telemarketing to cellular telephone lines using artificial or prerecorded voices to deliver messages without the prior express written consent of the called parties.

<sup>&</sup>lt;sup>55</sup> Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, CG Docket No. 02-278, Report and Order, 18 FCC Rcd 14014, 14115, para 165 (2003) (2003 TCPA Order).

444. Defendants violated 47 C.F.R. § 64.1200(a)(3) by engaging in a pattern or practice of initiating telephone calls to residential telephone lines using artificial or prerecorded voices to deliver messages without the prior express written consent of the called parties.

- 445. Defendants transmitted calls delivering prerecorded or artificially voiced messages to cellular and residential telephone lines to consumers in each of the Plaintiffs' respective jurisdictions.
- 446. Defendants initiated calls that terminated within Plaintiffs' jurisdictions because the calls would not have connected, but for Defendants' decision to allow them to transit their network despite having actual knowledge that many of the calls were scam robocalls delivering prerecorded or artificially voiced messages.
- 447. Defendants knew or should have known that many of these calls violated 47 U.S.C. § 227(b)(1)(A)(iii) and (b)(1)(B).

#### **COUNT IV**

# <u>Violations of the TCPA – 47 U.S.C. §§ 227(c) and 47 C.F.R. § 64.1200(c)(2)</u> (Calls to Telephone Numbers on the National DNC Registry)

- 448. Plaintiffs incorporate and reallege each of the paragraphs preceding Count I as if fully set forth herein.
- 449. The TCPA, under 47 U.S.C. § 227(c)(1), recognized that there is a need to protect residential telephone subscribers' privacy rights to avoid receiving telephone solicitations to which they object. In order to meet this directive, a single national database of telephone numbers was compiled of residential subscribers who objected to receiving telephone solicitations. *See* 47 U.S.C. § 227(c)(3).
- 450. Pursuant to 47 C.F.R. § 64.1200(c)(2), all persons and entities are prohibited from initiating any telephone solicitation to a residential telephone subscriber who has

registered his or her telephone number on the National DNC Registry, which registrations must be honored indefinitely, or until the registration is cancelled by the consumer.

- 451. Defendants violated 47 C.F.R. § 64.1200(c)(2) by engaging in a pattern or practice of initiating telephone solicitations to residential telephone subscribers in the Plaintiffs' respective jurisdictions who have registered their telephone numbers on the National DNC Registry.
- 452. Defendants knew or should have known that many, if not most, of these calls were made in violation of 47 C.F.R. § 64.1200(c)(2).

#### **COUNT V**

### <u>Violations of the Truth in Caller ID Act – 47 U.S.C. § 227(e)</u> (Prohibition Against Spoofing)

- 453. Plaintiffs incorporate and reallege each of the paragraphs preceding Count I as if fully set forth herein.
- 454. The TCPA, 47 U.S.C. § 227(e)(1) and 47 C.F.R. § 64.1604(a), prohibit any person or entity within the United States, or any person or entity outside the United States if the recipient is within the United States, with the intent to defraud, cause harm, or wrongfully obtain anything of value, from knowingly causing, directly or indirectly, any caller identification service to transmit misleading or inaccurate caller identification information in connection with any voice service or text messaging service.
- 455. In enforcement actions, the FCC has found that when an entity spoofs a large number of calls in a robocall campaign, it causes harms to the subscribers of the numbers that are spoofed, the consumers who receive the spoofed calls and the terminating providers forced to deliver calls to consumers and the handle the "consumers' ire," thereby increasing their costs.<sup>56</sup>

<sup>&</sup>lt;sup>56</sup> John C. Spiller et al., File No.: EB-TCD-18-0027781, Notice of Apparent Liability for Forfeiture, 35 FCC Rcd 5948, 5957-61, paras 23-33 (2020).

- 456. The FCC has further held when spoofing is done in conjunction with an illegal robocalling campaign—itself a harmful practice—it indicates an intent to cause harm.<sup>57</sup>
- 457. Defendants violated 47 U.S.C. § 227(e)(1) and 47 C.F.R. § 64.1604(a) by knowingly causing the caller identification services of the recipients of their call traffic with spoofed phone numbers to transmit misleading or inaccurate caller identification information.
- 458. Defendants knew or should have known that they accepted and profited from illegal robocalls with misleading or inaccurate spoofed phone numbers, which sought to defraud, cause harm, or wrongfully obtain things of value from the call recipients.

#### **COUNT VI**

# By State of California for Violations of Business and Professions Code Section 17200 (Unfair Competition)

- 459. Plaintiff State of California incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 460. Defendants have engaged in and continue to engage in unfair competition as defined in California Business & Professions Code section 17200. Defendants' acts of unfair competition include, but are not limited to, the following:
  - a. Defendants, either directly or indirectly as a result of a third party acting on their behalf, have violated 16 CFR §§ 310.3-310.4 by providing substantial assistance or support, through provision of Avid Telecom's services as set forth in Count I, to one or more sellers or telemarketers who Defendants knew or should have known were

<sup>&</sup>lt;sup>57</sup> Roesel Notice of Apparent Liability. 33 FCC Rcd at 9218-19, para. 40.

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- engaged in the deceptive or abusive telemarketing acts or practices set forth in Count I, above.
- b. Defendants, either directly or indirectly as a result of a third party acting on its behalf, have violated 47 C.F.R. § 64.1200(n)(3) and 47 U.S.C. § 227 by failing to take affirmative, effective measures to prevent new and renewing customers from using their network to originate illegal calls as set forth in Count II, above.
- c. Defendants, either directly or indirectly as a result of a third party acting on its behalf, have violated 47 C.F.R. §§ 64.1200(a)(2), and 64.1200(a)(3) and 47 U.S.C. §§ 227 (b)(1)(A)(iii) and (b)(1)(B) by engaging in a pattern or practice of initiating telephone solicitations to cellular and residential telephone lines, including lines in California, using artificial or prerecorded voices to deliver a message without the prior express consent of the called party and where the call was not initiated for emergency purposes or exempted by rule or order of the Federal Communications Commission under 47 U.S.C. § 227(b)(2)(B), as set forth in Count III, above.
- 461. Plaintiff, the People of the State of California, by and through its attorney, Rob Bonta, Attorney General of the State of California, is authorized by 47 U.S.C. § 227(f)(1) to file actions in federal district court to enjoin violations and enforce compliance with the Telephone Consumer Protection Act ("TCPA") on behalf of residents of the State of California and to obtain actual damages or damages of \$500 for each violation and up to treble that amount for each violation committed willfully or knowingly. Plaintiff, the People of the State of California, by and through its attorney, Rob Bonta, Attorney General of the State of California, is authorized by California Business & Professions Code sections 17204 and 17206 to obtain injunctive relief to halt acts of unfair competition and enforce

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### **COUNT VII**

compliance with California Business & Professions Code section 17200 and for civil

penalties of up to \$2,500 for each violation of Business & Professions Code section 17200.

#### **Violations of Chapter 501, Part II, Florida Statutes**

- 462. Plaintiff State of Florida incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 463. FDUTPA states that "[u]nfair methods of competition, unconscionable acts or practices, and unfair or deceptive acts or practices in the conduct of any trade or commerce are hereby declared unlawful." § 501.204, Florida Statutes.
- 464. The provisions of FDUTPA are to be construed liberally to promote the protection of the consuming public and legitimate business enterprises from those who engage in unfair methods of competition, or unconscionable, deceptive, or unfair acts or practices. § 501.202, Florida Statutes.
- 465. FDUTPA defines a "violation of this part" to include violations of the Act based on "[a]ny rules promulgated pursuant to the Federal Trade Commission Act" or "[a]ny law, statute, rule, regulation, or ordinance which proscribes unfair methods of competition, or unfair, deceptive, or unconscionable acts or practices." § 501.203(3), Florida Statutes.
- 466. "A violation of the TSR constitutes an unfair and deceptive act or practice in violation of § 5(a) of the FTC Act." *United States v. Dish Network, L.L.C.*, 75 F. Supp. 3d 942, 1004 (C.D. Ill. 2014).
- 467. The TSR's enabling statute is the Telemarketing and Consumer Fraud and Abuse Prevention Act (15 USC §§ 6101-08).
- 468. Under 15 U.S.C. § 6102(c)(1) violations of the TSR are treated as violations of rules passed under the Federal Trade Commission Act (15 U.S.C. § 57a).

- 469. Violations of rules passed under the FTC Act are unfair and deceptive within the scope of 15 U.S.C. § 45, as set forth in 15 U.S.C. § 57a(d)(3).
  - 470. Defendants' violations of the TSR constitute violations of FDUTPA.
- 471. Defendants' conduct also violates FDUTPA because knowingly transmitting fraudulent robocalls to consumers in Florida is an unfair and deceptive trade practice.
- 472. Defendants routinely transmit calls to consumers in Florida which misrepresent the identity of the caller and the nature of goods and services offered through the calls.
- 473. Records of calls transmitted by the Defendants indicate that at least 1,184,200,778 calls were directed to phone numbers with area codes assigned to Florida during the period relevant to this Complaint.
- 474. At least 387,321,375, or 32.7%, of these calls were directed to phone numbers on the National DNC Registry.
- 475. The average duration of the calls Defendants routed to Florida are only 16.7 seconds, indicating that the vast majority of such calls were unwanted likely because they are fraudulent, pre-recorded or artificially voiced messages and the recipient almost immediately hung up the phone.
- 476. For example, one campaign of calls which harassed thousands of Florida residents for at least 113 days stated: "Hi, this is Vanessa and I'm giving you a call from the dealer service center. We recently noticed your car's extended warranty was going to expire and wanted to give you one final courtesy call before your warranty expires and your coverage is voided. This would make you financially responsible for all services [unintelligible]. Press one now if you wish to extend or reinstate your car's warranty. Once again press one now, or press two to be placed on the DNC, or call 833-304-1447."<sup>58</sup>

A recording of this robocall is available at: <a href="https://media.youmail.com/mcs/glb/audio/s6diZGlyX3dsemRmYTp0b21jYXQ3NzgyOj">https://media.youmail.com/mcs/glb/audio/s6diZGlyX3dsemRmYTp0b21jYXQ3NzgyOj</a> E2MTk3OTI2OTI1ODlmlnUiR4.gen.way

- 477. Particularly when the caller's phone number has been spoofed, consumers acting reasonably in the circumstances would be deceived to their detriment when receiving many of the calls transmitted by Defendants.
- 478. Furthermore, the call traffic Defendants transmit causes injury, or the risk of injury, to consumers which is substantial, which consumers cannot reasonably avoid, and which is without offsetting benefits to consumers or competition.
- 479. Defendants' practices complained of herein are unfair or deceptive or both and constitute violations of § 501.204, Florida Statutes; therefore, Defendants are liable for injunctive, and other equitable, legal, or statutory relief.
- 480. Defendants are also liable for civil penalties, as prescribed by §§ 501.2075 and 501.2077, Florida Statutes, for each unfair act or practice they willfully engaged in, as set forth above, found to be in violation of FDUTPA.
- 481. Finally, Defendants are also liable for attorney's fees and costs pursuant to § 501.2075, Florida Statutes.

#### **COUNT VIII**

### <u>Violations of the Telephone Solicitation of Consumers Act (the "TSCA")</u> <u>Indiana Code 24-4.7-4</u>

- 482. Plaintiff State of Indiana incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 483. Pursuant to Ind. Code § 24-4.7-3-1, the Office of the Attorney General quarterly publishes a no telephone sales solicitation listing ("Indiana's Do Not Call list"). Consumers place their telephone numbers on Indiana's Do Not Call list when they do not want to receive telephone calls soliciting the sale of a consumer good or service, as defined in Ind. Code § 24-4.7-2-3. The telephone calls described above were "telephone sales calls" because they were made to solicit the sale of a consumer good or service or to obtain

information to be used to solicit the sale of a consumer good or service including, without limitation, computer support packages.

- 484. By making or causing to be made telephone sales calls to consumers residing in Indiana, the callers are "doing business in Indiana," as defined by Ind. Code § 24-4.7-2-5(a), regardless of where the telephone calls originate or where are located. By controlling, directly or indirectly, one or more persons who made or caused others to make telephone calls to consumers located in Indiana, the persons are "doing business in Indiana," as defined by Ind. Code § 24-4.7-2-5(b), regardless of where the persons are located.
- 485. By contacting or attempting to contact subscribers in Indiana by telephone, the callers are "callers," as defined by Ind. Code § 24-4.7-2-1.7 and § 24-5-14-2. By "doing business in Indiana," the callers are "telephone solicitors," as defined by Ind. Code § 24-4.7-2-10.
- 486. By regularly engaging in or soliciting consumer transactions, whether or not the callers deal directly with consumers, the callers are "suppliers" as defined by Ind. Code § 24-4.7-2-7.7 and § 24-5-0.5-2.
- 487. Telephone sales calls were made to telephone numbers included on Indiana's Do Not Call List at the time of the calls. By making or causing others to make telephone sales calls to telephone numbers on Indiana's Do Not Call List at the time of the calls, the callers committed many violations of the TSCA, Ind. Code § 24-4.7-4-1.
- 488. As telephone solicitors, suppliers, and callers, the callers may not transfer a live call to one or more persons if the call has been placed to a consumer in violation of the TSCA, Ind. Code 24-4.7 or the Auto-Dialer Act, Ind. Code 24-5-14. Ind. Code § 24-4.7-4-7(c). Upon information and belief, the callers may have transferred live calls to people where the calls had been placed in violation of the TSCA.
- 489. Avid Telecom, Lansky, and Reeves violated Ind. Code § 24-4.7-4-7(e) by providing substantial assistance to a telephone solicitor, supplier, or caller.

- 490. Avid Telecom, Lansky, and Reeves knew or consciously avoided knowing that the telephone solicitor, supplier, or caller was engaged in a practice that violated Ind. Code 24-4.7-4.
- 491. Avid Telecom's equipment or services were used for more than the transportation, handling, or retransmitting of a call.
- 492. Each telephone call made to telephone numbers on Indiana's Do Not Call list is a violation of Ind. Code § 24-4.7-4-1 and constitutes a deceptive act, as defined by Ind. Code § 24-4.7-5-1.

#### **COUNT IX**

### <u>Violations of the Maryland Telephone Consumer Protection Act (the "MTCPA")</u> <u>Md. Code Ann., Com. Law § 14-3201, et seq.</u>

- 493. Plaintiff, Office of the Maryland Attorney General, incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 494. Pursuant to § 14-3201(1) of the MTCPA, no person may violate the Telemarketing and Consumer Fraud and Abuse Prevention Act, 15 U.S.C. §§ 6101 through 6108, as implemented by the Federal Trade Commission in the Telemarketing Sales Rule (16 C.F.R. Part 310).
- 495. Pursuant to § 14-3201(2) of the MTCPA, no person may violate the Telephone Consumer Protection Act, 47 U.S.C. § 227, as implemented by the Federal Communications Commission in the Restrictions on Telemarketing and Telephone Solicitations Rule (47 C.F.R. Part 64, Subpart L).
- 496. As set out in the preceding paragraphs, Defendants have provided substantial assistance or support, through the provision of Avid Telecom's services, to one or more sellers or telemarketers who Defendants knew or should have known were engaged in the deceptive or abusive telemarketing acts or practices set out in Count I above.

- 497. As set out in the preceding paragraphs, Defendants originated and/or transmitted calls from telephone solicitors who Defendants knew or consciously avoided knowing were violating the Telephone Consumer Protection Act by (1) making telephone solicitations to numbers on the National Do Not Call Registry; (2) using automatic dialing and prerecorded messages; and (3) causing misleading information to be transmitted to users of caller identification technologies or otherwise block or misrepresent the original source of the call.
- 498. As alleged herein, Defendants also violated the TCPA by failing to take affirmative measures to prevent new and renewing customers from using their network to originate illegal calls, in violation of 47 CFR § 64.1200(n)(3).
- 499. As alleged herein, Defendants have devised and carried out the above-described business practices knowingly and deliberately.
- 500. Defendants failed to comply with the requirements of the Telemarketing Sales Rule, as set out in Count I above, in violation of § 14-3201(1) of the MTCPA.
- 501. Defendants failed to comply with the requirements of the Telephone Consumer Protection Act, as set out in Counts II and III above, in violation of § 14-3201(2) of the MTCPA.
- 502. Proof of actual harm is not required in an action brought under the MTCPA by the Attorney General.
- 503. Defendants have originated, facilitated and/or transmitted millions of illegal robocalls in Maryland and are liable for millions of dollars in damages.
- 504. Each prohibited telephone solicitation and each prohibited practice during a telephone solicitation constitutes a separate violation. *See* MTCPA, § 14-3202(c),
- 505. A violation of the MTCPA is an unfair or deceptive trade practice and is subject to the enforcement and penalty provisions contained in Md. Code Ann., Com. Law § 13-401 through § 13-411. *See* MTCPA, § 14-3202.

- 506. Pursuant to Md. Code Ann., Com. Law § 13-403(b(1)(i), the Attorney General may require Defendants to take affirmative action to protect consumers, including the restitution of money or property.
- 507. Pursuant to Md. Code Ann., Com. Law § 13-406, the Attorney General may seek an injunction to prohibit a person who has engaged or is engaging in a violation of this title from continuing or engaging in the violation.
- 508. Pursuant to Md. Code Ann., Com. Law § 13-409, the Attorney General is entitled to recover the costs of this action.
- 509. Pursuant to Md. Code Ann., Com. Law § 13-410, the Attorney General may seek civil penalties of up to \$10,000 for each violation.

#### COUNT X

## <u>Violations of the Nevada Telecommunication Solicitation Act</u> <u>Chapter 228.500 to 228.590</u>

- 510. Plaintiff State of Nevada incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 511. At all times relevant to this complaint, Defendants transmitted 159,576,512 fraudulent robocalls to consumers in Nevada or to consumers with a Nevada based area code.
- 512. The Nevada Telecommunication Solicitation Act ("Act"), Nevada Revised Statutes ("NRS") Chapter 228.500 to 228.590, also known as Nevada's Do Not Call Law, prohibits telephone solicitors ("telemarketers") from making unsolicited telephone calls for the sale of goods or services to a telephone number on Nevada's registry.
- 513. Pursuant to NRS 228.620, a violation of Nevada's Do Not Call Law constitutes a deceptive trade practice for the purposes of NRS 598.0903 to 598.0999, inclusive, in violation of the Nevada Deceptive Trade Practices Act ("NDTPA"), NRS chapter 598.

- 514. Under the NDTPA, NRS chapter 598, and in Nevada's causes of action herein, the term "knowingly" means the person is aware that the facts exist that constitute the act or omission.
- 515. Defendants' conduct in transmitting calls, and attendant acts regarding those calls, violated provisions of the NDTPA, by violating Nevada's Do Not Call Law.

#### **COUNT XI**

### <u>Violations of the Nevada Law – Devices for Automatic Dialing and Announcing</u> <u>Chapter 597 et seq.</u>

- 516. Plaintiff State of Nevada incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 517. Pursuant to NRS 597.814, a person is prohibited from using a device for automatic dialing and announcing to disseminate a prerecorded message in a telephone call.
- 518. Pursuant to NRS 597.814, a person is further prohibited from operating a device for automatic dialing and announcing to place a call-back or second call to the same telephone number if the person at the telephone number terminated the original call.
- 519. NRS 597.818 contains the penalties for violation of NRS 597.814, and in addition to those penalties, constitutes a deceptive trade practice for the purposes of NRS 598.0903 to 598.0999, inclusive, in violation of the NDTPA, NRS chapter 598.
- 520. Under the NDTPA, NRS chapter 598, and in Nevada's causes of action herein, the term "knowingly" means the person is aware that the facts exist that constitute the act or omission.
- 521. Defendants' conduct in transmitting calls, and attendant acts regarding those calls, violated provisions of the NDTPA, by violating the provisions of NRS 597.814 and 597.818.

#### COUNT XII

522. Plaintiff State of Nevada incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.

Violations of the Nevada Deceptive Trade Practices Act, Chapter 598 et seq.

- 523. Pursuant to NRS 598.0916, a person engages in a deceptive trade practice when, in the course of his or her business or occupation, he or she disseminates an unsolicited prerecorded message to solicit a person to purchase goods or services by telephone and he or she does not have a preexisting business relationship with the person being called unless a recorded or unrecorded natural voice informs the person who answers the telephone call of the nature of the call, and provides to the person who answers the telephone call the name, address and telephone number of the business or organization, if any, represented by the caller.
- 524. Defendants' conduct in transmitting calls, and attendant acts regarding those calls, including, without limitation, disseminating unsolicited prerecorded messages to solicit a person to purchase goods or services by telephone when Defendants did not have a preexisting business relationship with the person being called and/or failed to provide the person with statutory required information at the time the person answered the telephone, violated provisions of the NDTPA, by violating NRS 598.0916.
- 525. Pursuant to NRS 598.0198(2), a person engages in a deceptive trade practice when, in the course of his or her business or occupation, he or she repeatedly or continuously conducts the solicitation or presentation in a manner that is considered by a reasonable person to be annoying, abusive, or harassing.
- 526. Defendants' conduct in transmitting calls, and attendant acts regarding those calls, including, without limitation, repeatedly or continuously conducting the solicitation or presentation in a manner that is considered by a reasonable person to be annoying, abusive, or harassing, violated provisions of the NDTPA, by violating NRS 598.0918(2).

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Pursuant to NRS 598.0923(1)(c), a person engages in a deceptive trade practice when in the course of his or her business or occupation, he or she knowingly violates a state or federal statute or regulation related to the sale or lease of goods or services.

- 528. Defendants' conduct in transmitting fraudulent robocalls to consumers in Nevada is in violation of provisions of federal law, including without limitation, the Telemarketing Sales Rule, 16 C.F.R. Part 310 via 15 U.S.C. § 6103(a) and provisions of federal law identified herein.
- 529. Defendants knowingly violated the laws set forth in the preceding paragraph because Defendants knew or should have known that the robocalls were in violation of those laws.
- By transmitting 159,576,512 fraudulent robocalls to consumers in Nevada or 530. to consumers with a Nevada based area code, Defendants knew or should have known that they were violating federal law.
- Defendants' conduct in transmitting fraudulent robocalls to consumers in Nevada is in violation of provisions of Nevada State law including, without limitation, the Do Not Call Law, the NDTPA, and other related statutory provisions.
- 532. Defendants' conduct in transmitting calls, and attendant acts regarding those calls, violated provisions of the NDTPA, and/or other statutory provisions as alleged herein, by violating provisions of federal law, including without limitation, the Telemarketing Sales Rule, 16 C.F.R. Part 310 via 15 U.S.C. § 6103(a), and/or provisions of Nevada State law including, without limitation, the Do Not Call Law and the NDTPA.
- 533. Pursuant to NRS 598.0923(1)(e), a person engages in a deceptive trade practice when in the course of his or her business or occupation, he or she knowingly uses an unconscionable practice in a transaction.
- 534. Defendants took advantage of the lack of knowledge, ability, experience or capacity of Nevada consumers to a grossly unfair degree by transmitting calls, and carrying

out attendant acts regarding those calls as alleged herein, thereby committing an unconscionable practice in a transaction in violation of NRS 598.0923(1)(e).

- 535. Under the NDTPA, NRS chapter 598, and in Nevada's causes of action herein, the term "knowingly" means the person is aware that the facts exist that constitute the act or omission.
- 536. Defendants' violations of the Nevada Do Not Call Law, and/or the NDTPA, and/or other statutory provisions as alleged herein, are subject to injunctions and/or restitution and/or civil penalties and/or damages and/or its costs and attorney's fees pursuant to NRS 597.818, 598.0963, and 598.0999.
- 537. Defendants' violations of the NDTPA are further subject to additional penalties for acts committed against consumers in Nevada over the age of 60 or disabled consumers pursuant to NRS 598.0973.

#### **COUNT XIII**

### <u>Violations of New York General Business Law § 399-z</u> <u>Pursuant to New York Executive Law § 63(12)</u>

- 538. Plaintiff, the NYAG, incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 539. NY Executive Law § 63(12) authorizes the NYAG to obtain an injunction and other equitable relief whenever any person or entity engages in "repeated fraudulent or illegal acts or ... persistent fraud or illegality in the carrying on, conducting or transaction of business."
- 540. At all relevant times, Defendants have engaged in the carrying on, conducting or transaction of business in New York within the meaning of Executive Law § 63(12).
- 541. Defendants have engaged in repeated and persistent illegality by facilitating illegal calls in violation of GBL § 399-z, specifically:

- 542. GBL section 399-z(5), which states that "[n]o telemarketer or seller may make or cause to be made any unsolicited telemarketing sales call to any customer when that customer's telephone number has been on the national 'do-not-call' registry, established by the federal trade commission, for a period of thirty-one days prior to the date the call is made, pursuant to 16 C.F.R. Section 310.4(b)(1)(iii)(B)."
- 543. GBL section 399-z(6), which bars telemarketers and sellers from "initiat[ing] any telemarketing sales call by means of a technology that delivers a pre-recorded message, unless the telemarketer or seller has obtained from the customer" prior express written consent.
- 544. As set out in the preceding paragraphs, Defendants have repeatedly facilitated unsolicited telemarketing sales calls to customers whose telephone numbers were on the national do-not-call registry, and had been for at least 31 days prior to the call being made.
- 545. As set out in the preceding paragraphs, Defendants have repeatedly provided facilitated the initiation of telemarketing sales calls by means of a technology that delivered pre-recorded messages, without the customers' prior express written consent.
- 546. Defendants have therefore engaged in repeated illegal conduct in violation of Executive Law § 63(12).

#### **COUNT XIV**

#### Violations of New York General Business Law § 399-p

- 547. Plaintiff, the NYAG, incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 548. GBL § 399-p(8) authorizes the NYAG to seek injunctive relief and penalties whenever there is a violation of GBL § 399-p.

- 549. GBL § 399-p(4) prohibits "operat[ing] an automatic dialing-announcing device which uses a random or sequential number generator to produce a number to be called."
- 550. As set out in the preceding paragraphs, Defendants have facilitated sellers or telemarketers who were operating automatic dialing-announcing devices which used random or sequential number generators to produce numbers to be called.

#### **COUNT XV**

### Violations of the North Carolina Telephone Solicitations Act N.C. Gen. Stat. §§ 75-100 to 75-105

- 551. Plaintiff State of North Carolina incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 552. The North Carolina Telephone Solicitations Act was enacted to increase protections for telephone subscribers who wish to stop unwanted telephone solicitations. S.L. 2003-411, 2003 N.C. Sess. Laws 1190, 1190–91. Such protections include restrictions regarding: telephone solicitations to telephone subscribers' numbers on the "Do Not Call" Registry, *see* N.C. Gen. Stat. § 75-102(a), (d); unsolicited robocalls, *see* N.C. Gen. Stat. § 75-104; and compliance with the requirements of the FTC's Telemarketing Sales Rule, *see* N.C. Gen. Stat. § 75-102(e).
- 553. With respect to telephone solicitations to telephone subscribers' numbers on the "Do Not Call" Registry, N.C. Gen. Stat. § 75-102(a) provides that, subject to some exceptions, no telephone solicitor, as the term is defined in N.C. Gen. Stat. § 75-101(10) and 16 C.F.R. § 310.2(ff), shall make a telephone solicitation to a North Carolina telephone subscriber's telephone number if the subscriber's telephone number appears in the latest edition of the National DNC Registry.
- 554. With respect to unsolicited robocalls, N.C. Gen. Stat. § 75-104 provides that, subject to some exceptions, no person may use an automatic dialing and recorded message

player—defined in relevant part in N.C. Gen. Stat. § 75-101(2) as any automatic equipment that incorporates a storage capability of telephone numbers to be called that, working alone or in conjunction with other equipment, disseminates a prerecorded message to the telephone number called—to make an unsolicited telephone call. One of those exceptions allows a person to make such calls if prior to the playing of the recorded message a live operator, among other things, states the nature and length in minutes of the recorded message, and asks for and receives prior approval to play the recorded message from the person receiving the call.

- 555. With respect to compliance with the requirements of the FTC's Telemarketing Sales Rule, N.C. Gen. Stat. § 75-102(e) provides that no telephone solicitor shall violate any requirement of section 310.3 of the Telemarketing Sales Rule (Deceptive telemarketing acts or practices), section 310.4 of the Telemarketing Sales Rule (Abusive telemarketing acts or practices), and section 310.5 of the Telemarketing Sales Rule (Record keeping requirements), 16 C.F.R. §§ 310.3 through 310.5.
- 556. Defendants Avid Telecom, Lansky, and Reeves made, initiated, and/or transmitted calls from telephone solicitors who Defendants knew or consciously avoided knowing were violating the North Carolina Telephone Solicitations Act by:
  - making telephone solicitations in violation of N.C. Gen. Stat. § 75-102(a) to the telephone numbers of North Carolina telephone subscribers when those numbers were in the pertinent edition of the National DNC Registry;
  - b. using automatic dialing and recorded message players defined in N.C. Gen. Stat. § 75-101(2) in violation of N.C. Gen. Stat. § 75-104 to make unsolicited telephone calls to North Carolina telephone subscribers without, among other things, first having live operators inform the telephone subscribers of the nature and length of the recorded message and asking for and obtaining permission to play the message from the person receiving the call, and otherwise not

1	complying with any of the exceptions set forth in N.C. Gen. Stat. §
2	75-104; and
3	c. failing to comply with the requirements of the Telemarketing Sales
4	Rule, as set out in the TSR Counts above, in violation of N.C. Gen.
5	Stat. § 75-102(e).
6	
7	557. Defendants willfully engaged in the actions and practices described above.
8	COUNT XVI
9	Violations of North Carolina's Unfair or Deceptive Trade Practices Act
0	N.C. Gen. Stat. §§ 75-1.1, et seq.
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12	558. Plaintiff State of North Carolina incorporates and realleges each of the
13	paragraphs preceding Count I as if fully set forth herein.
4	559. N.C. Gen. Stat. § 75-1.1 prohibits "unfair or deceptive acts or practices in or
15	affecting commerce."
6	560. Under N.C. Gen. Stat. § 75-1.1, a practice or act is deceptive if it has the
17	capacity or tendency to deceive; proof of actual deception is not required.
18	561. Acts or practices are unfair under N.C. Gen. Stat. § 75-1.1 when they offend
19	established public policy, as well as when the practice is immoral, unethical, oppressive,
20	unscrupulous, or substantially injurious to consumers.
21	562. Proof of actual harm is not required in an action brought under N.C. Gen.
22	Stat. § 75-1.1 by the North Carolina Attorney General.
23	563. Defendants' acts or practices enumerated in the foregoing paragraphs have
24	been in or affecting commerce.
25	564. As alleged herein, the calls that Defendants made, initiated, and/or
26	transmitted across the U.S. telephone network possessed the tendency or capacity to
27   28	mislead or created the likelihood of deception.
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- 565. Defendants' acts or practices enumerated in the foregoing paragraphs are offensive to established North Carolina public policy, as well as immoral, unethical, oppressive, unscrupulous, and substantially injurious to North Carolina consumers across the State.
- As alleged herein, Defendants have devised and carried out the above 566. described business practices knowingly and deliberately.
- As set out in preceding paragraphs, in numerous instances, Defendants have provided substantial assistance or support, through the provision of Avid Telecom's services, to one or more sellers or telemarketers who Defendants knew or should have known were engaged in the deceptive or abusive telemarketing acts or practices set out in the TSR Counts above.
- 568. Defendants' acts or practices enumerated in the paragraphs above were deceptive telemarketing acts or practices in violation of the TSR. 16 C.F.R. § 310.3(b).
- 569. Pursuant to Section 3(c) of the Telemarketing Act, 15 U.S.C. § 6102(c), and Section 18(d)(3) of the FTC Act, 15 U.S.C. § 57a(d)(3), a violation of the TSR constitutes an unfair or deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).
- 570. Defendants' acts or practices that are unfair or deceptive trade practices under the TSR are also deceptive or misleading and constitute unfair or deceptive trade practices prohibited by N.C. Gen. Stat. § 75-1.1 and are violations of North Carolina's Unfair or Deceptive Trade Practices Act.
- 571. Plaintiff alleges that the acts, practices, representations and omissions of Defendants described herein violate the prohibition against unfair or deceptive business practices found in Section 75-1.1 of the North Carolina General Statutes.

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#### **COUNT XVII**

## North Dakota – Violations of the Unlawful Sales or Advertising Practices law N.D.C.C. ch. 51-15 – Facilitating and Assisting

- 572. Plaintiff State of North Dakota incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 573. With respect to telephone solicitations to telephone subscribers' numbers on the "Do Not Call" Registry, the North Dakota Telephone Solicitations Act, N.D.C.C. § 51-28-06, provides that "[a] caller may not make or cause to be made any telephone solicitation to the telephone line of any subscriber in this state who, for at least thirty-one days before the date the call is made, has been on the ... national do-not-call registry...."
- 574. With respect to unsolicited robocalls using prerecorded messages, North Dakota Telephone Solicitations Act, N.D.C.C. § 51-28-02, provides that "[a] caller may not use or connect to a telephone line an automatic dialing-announcing device or deliver a prerecorded or synthesized voice message to a subscriber unless the subscriber has knowingly requested, consented to, permitted, or authorized receipt of the message or the message is immediately preceded by a live operator who obtains the subscriber's consent before the message is delivered."
- 575. Pursuant to N.D.C.C. § 51-28-17, a violation of N.D.C.C. ch. 51-28 constitutes a violation of North Dakota's Unlawful Sales or Advertising Practices law, N.D.C.C. ch. 51-15.
- 576. N.D.C.C. § 51-15-02, prohibits the "act, use, or employment by any person of any deceptive act or practice, fraud, false pretense, false promise, or misrepresentation, with the intent that others rely thereon in connection with the sale or advertisement of any merchandise," regardless of whether a person has been misled, damaged, or deceived by the deceptive conduct.
- 577. Pursuant to N.D.C.C. § 51-15-02.3 it is a deceptive act or practice "for any person to provide assistance or support to any person engaged in any act or practice in

violation of ... [N.D.C.C. ch. 51-15] when the person providing assistance or support knows or consciously avoids knowing that the other person is engaged in an act or practice in violation of ... [N.D.C.C. ch. 51-15]."

- 578. Defendants Avid Telecom, Lansky, and Reeves engaged in violations of N.D.C.C. § 51-15-02.3 by providing assistance or support, through the provision of merchandise or services, to one or more callers who Defendants knew or consciously avoided knowing were engaged in violations of the North Dakota Telephone Solicitations Act, N.D.C.C. chapter 51-28, and Unlawful Sales or Advertising Practices law, N.D.C.C. chapter 51-15.
- 579. Defendants Avid Telecom, Lansky, and Reeves engaged in violations of N.D.C.C. § 51-15-02.3 by originating and/or transmitting calls from one or more callers who Defendants knew or consciously avoided knowing were engaged in violations of the North Dakota Telephone Solicitations Act, N.D.C.C. chapter 51-28, and Unlawful Sales or Advertising Practices law, N.D.C.C. chapter 51-15.
- 580. Defendants assisted or supported unlawful robocalls to North Dakota subscribers, which robocalls violated N.D.C.C. chs. 51-28 and 51-15 by:
  - a. making telephone solicitations to the telephone line of any subscriber in the state of North Dakota who, for at least thirty-one days before the date the call is made, has been on the national do-not-call registry;
  - b. making misrepresentations regarding merchandise offered with the intent that others rely on the misrepresentations made;
  - c. making misrepresentations regarding the seller or caller's affiliation with corporations or government entities; and
  - d. using or connecting an automatic dialing-announcing device or delivering a prerecorded or synthetic voice message to make unsolicited calls to subscribers in the state of North Dakota without first having live operators obtain the subscriber's consent before the

message is delivered, and otherwise not complying with any of the exceptions set forth in N.D.C.C. § 51-28-02.

581. Under N.D.C.C. § 51-28-19, each telephone solicitation or message constitutes a separate violation and, pursuant to N.D.C.C. §§ 51-28-13 and 51-28-17, North Dakota is entitled to relief under N.D.C.C. § 51-15-02.3 for each violation of N.D.C.C. §§ 51-15-02, 51-28-02, or 51-28-06 that Defendants assisted or supported.

#### **COUNT XVIII**

# North Dakota – Violations of the Unlawful Sales or Advertising Practices law N.D.C.C. ch. 51-15 – Deceptive or Unconscionable practices

- 582. Plaintiff State of North Dakota incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 583. N.D.C.C. § 51-15-02, prohibits the "act, use, or employment by any person of any deceptive act or practice, fraud, false pretense, false promise, or misrepresentation, with the intent that others rely thereon in connection with the sale or advertisement of any merchandise," regardless of whether a person has been misled, damaged, or deceived by the deceptive conduct.
- 584. N.D.C.C. § 51-15-02 prohibits the "act, use, or employment by any person of any act or practice, in connection with the sale or advertisement of any merchandise, which is unconscionable or which causes or is likely to cause substantial injury to a person which is not reasonably avoidable by the injured person and not outweighed by countervailing benefits to consumers or to competition."
- 585. Defendants Avid Telecom, Lansky, and Reeves originated, routed, or transmitted illegal robocalls across the U.S. telephone network to millions of telephone subscribers.

586. Defendants Avid Telecom, Lansky, and Reeves provided support and
services to Avid Telecom's customers engaged in unlawful conduct, including retail or
wholesale voice termination, dialing software, including a predictive dialer, help with DID
rotation, DID assignment, call leads, and expertise, or directly participated in Avid
Telecom's customers' unlawful acts or practices.

- 587. Defendants Avid Telecom, Lansky, and Reeves assisted and facilitated Avid Telecom's customers' attempts to circumvent legal and regulatory protections for consumers.
- 588. Defendants' conduct, as described herein, offends public policy, as embodied in federal and state law, and is immoral, unethical, oppressive, unscrupulous, or substantially injurious to consumers.
- 589. The robocall traffic Defendants transmit and support causes injury, or is likely to cause substantial injury, to persons, which injury is not reasonably avoidable by the injured person and not outweighed by countervailing benefits to consumers or to competition.
- 590. Defendants Avid Telecom, Lansky, and Reeves' acts or practices, as described herein, are deceptive, unconscionable, or causes or is likely to cause substantial injury to a person which is not reasonably avoidable by the injured person and not outweighed by countervailing benefits to consumers or to competition, in violation of North Dakota's Unlawful Sales or Advertising Practices law, N.D.C.C., § 51-15-02.

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#### **COUNT XIX**

## Rhode Island – Violations of the Telephone Sales Solicitation Act R I Gen. Laws § 5-61-1, et seq.

591. Plaintiff State of Rhode Island incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.

- 592. The Rhode Island Telephone Sales Solicitation Act ("TSSA"), § 5-61-1, *et seq.*, regulates telephone solicitations and prohibits the use of prerecorded or synthesized messages in almost every instance.
- 593. The Rhode Island Office of the Attorney General has the authority to institute legal proceedings to prevent and restrain violations of the TSSA and the statute allows courts to grant injunctive relief sufficient to prevent and restrain violations of the TSSA. R.I. Gen Law § 5-61-5.1. Any person, firm, or corporation who violates the TSSA is also liable for a civil penalty up to \$10,000 for each violation. *Id.* at 5.1(g).
- 594. Prior to doing business in Rhode Island, every telephonic seller must register with the Attorney General and file a surety bond, irrevocable letter of credit, or certificate of deposit (collectively, a "security") worth at least \$30,000.
- 595. Additionally, telephonic sellers shall not use prerecorded or synthesized voice messages to make calls into or within the state (except for messages from school districts or from employers advising their employees of work schedules). R.I. Gen. Laws § 5-61-3.4.
- 596. Lastly, no salesperson or telephonic seller shall make, or cause to be made, any unsolicited telephonic sales calls unless the salesperson or telephonic seller has instituted procedures for maintaining a list of persons who do not wish to receive telephonic sales calls, in compliance with federal law. R.I. Gen. Laws § 5-61-3.5.
- 597. Avid Telekom, Lansky, and Reeves repeatedly facilitated and caused violations of the TSSA in support of their telephonic seller customers when they, among other things:
  - a. Routed telephone solicitations from unregistered telephonic sellers to Rhode Islanders;
  - Routed telephone solicitations with pre-recorded messages to Rhode Islanders;
  - c. Provided telephonic seller customers with Rhode Islanders' telephone numbers who were then targeted for pre-recorded calls;

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d. Routed telephone solicitations from telephonic seller customers to Rhode Islanders whose numbers they knew were targeted on the National DNC Registry.

598. Therefore, the Court may impose appropriate equitable relief preventing Avid Telekom, Lansky, and Reeves from engaged in these acts and practices.

#### **COUNT XX**

# Rhode Island – Violations of the Deceptive Trade Practices Act R. I. Gen. Laws § 6-13.1-1, et seq.

- 599. Plaintiff State of Rhode Island incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 600. The Rhode Island Deceptive Trade Practices Act ("RI DTPA") makes the employment of unfair methods of competition and unfair and deceptive acts or practices in the conduct of any trade or commerce unlawful. R.I. Gen. Laws § 6-13.1-2.
- 601. Unfair methods of competition and unfair and deceptive acts or practices include, among other things, "conduct that [] creates a likelihood of confusion or of misunderstanding," "any act or practice that is unfair or deceptive to the consumer," and "any other methods, acts, or practices that mislead or deceive members of the public in a material respect." R.I. Gen. Laws § 6-13.1-1(6)(xii), (xiii), and (xiv).
- 602. Any person, firm, or corporation who violates the RI DTPA is also liable for a civil penalty up to \$10,000 for each violation. R.I. Gen. Laws § 6-13.1-8.
- 603. Defendants' acts or practices enumerated in the foregoing paragraphs have been in the conduct of any trade or commerce in Rhode Island.
- 604. As alleged herein, the calls that Defendants originated and/or transmitted across the U.S. telephone network violated the TSSA and possessed the tendency or capacity to mislead, deceive, and/or create a likelihood of confusion or misunderstanding.

Similarly, as described above, Defendants directly participated in these misleading, deceptive, and/or confusing acts and practices by supporting and servicing Avid Telecom's customers by, for example, providing them with DIDs, providing them with Rhode Islanders to target, and assisting them as they attempt to circumvent legal and regulatory protections for consumers.

- 605. Defendants' acts or practices enumerated above were likewise a violation of public policy, embodied in federal and state law and regulation including the TSR, 16 C.F.R. § 310.3(b). These practices are also immoral, unethical, oppressive, unscrupulous, and substantially injurious to Rhode Island consumers.
- 606. Plaintiff alleges that the acts, practices, representations, and omissions of Defendants described herein, pursuant to R.I. Gen. Laws § 6-13.1-2 and § 6-13.1-5, violate the prohibition against unfair or deceptive trade practices found in RI DTPA.

#### **COUNT XXI**

#### Violation of the Washington State Consumer Protection Act, RCW 19.86.020

- 607. Plaintiff State of Washington incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 608. Pursuant to the Consumer Protection Act (CPA), RCW 19.86.020, "[u]nfair or deceptive acts or practices in the conduct of any trade or commerce are hereby declared unlawful."
- 609. At all relevant times while directing calls to Washington State that included alleged offers to sell goods or services, Defendants engaged in "trade" or "commerce" within the meaning of the Consumer Protection Act, RCW 19.86.010(2).
- 610. As alleged herein, the calls that Defendants originated and/or transmitted across the U.S. telephone network possessed the tendency or capacity to mislead or created the likelihood of deception.

- Pursuant to Section 3(c) of the Telemarketing Act, 15 U.S.C. § 6102(c), and Section 18(d)(3) of the FTC Act, 15 U.S.C. § 57a(d)(3), a violation of the TSR constitutes an unfair or deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).
- 612. Defendants' acts or practices that are unfair or deceptive under the TSR and FTC Act are also unfair or deceptive practices prohibited by RCW 19.86.020 and are violations of Washington CPA.
- 613. As set out in preceding paragraphs, in numerous instances, Defendants have provided substantial assistance or support, through the provision of Avid Telecom's services, to one or more sellers or telemarketers who Defendants knew or should have known were engaged in the deceptive or abusive telemarketing acts or practices set out in in the TSR Counts above.
- 614. As alleged herein, Defendants directed, controlled, had the authority to control, with knowledge approved of, and participated in the business practices described herein.
- 615. Defendants' unfair practices have impacted the public interest and is likely to continue without relief from this Court.
- Based on the above unfair acts and practices, Plaintiff State of Washington is entitled to relief under the CPA including injunctive relief and restitution pursuant to RCW 19.86.080, civil penalties pursuant to RCW 19.86.140 for each and every violation of RCW 19.86.020, and reimbursement of the costs of this action, including reasonable attorneys' fees, pursuant to RCW 19.86.080.

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#### **COUNT XXII**

### Knowingly Assisting Violations of Telephone Solicitations Rules

#### Wis. Admin. Code § ATCP 127.20

- 617. Plaintiff State of Wisconsin incorporates and realleges each of the paragraphs preceding Count I as if fully set forth herein.
- 618. Many of the robocalls that were transited through Avid Telecom's network were "telephone solicitations" under Wis. Admin. Code § ATCP 127.02(3) and were created and initiated by "sellers" within the scope of Wis. Admin. Code § ATCP 127.01(21).
- 619. Pursuant to Wis. Admin. Code § ATCP 127.20, no person may knowingly assist any seller to engage in any activity or practice in violation of Subchapter II Telephone Solicitations, Wis. Admin. Code § ATCP ch.127 ("Subchapter II").
- 620. Defendants violated Wis. Admin. Code § ATCP 127.20 by knowingly assisting, through its VoIP provider services, sellers who Defendants knew were engaged in activities or practices which violated Subchapter II.
- 621. Defendants knowingly assisted sellers who made telephone solicitations that violated Wis. Admin. Code § ATCP 127.04 when the sellers failed to disclose in a telephone solicitation:
  - a. the name of the principal seller, Wis. Admin. Code § ATCP 127.04(1)(a); and/or
  - b. the nature of the goods or services which the seller was offering or promoting. Wis. Admin. Code § ATCP 127.04(1)(d).
- 622. Defendants knowingly assisted sellers who made telephone solicitations that violated Wis. Admin. Code § ATCP 127.14 when, in the course of a telephone transaction, the seller directly or impliedly:

- 627. Defendants violated Wis. Admin. Code § ATCP 127.83(2)(d) by knowingly facilitating, through its VoIP provider services, persons who Defendants knew were engaged in violations of Subchapter V.
- 628. Defendants knowingly facilitated persons who violated Wis. Admin. Code § ATCP 127.82(2) when the persons made telephone solicitations, either directly or through an employee or agent, to covered telephone customers whose telephone numbers then appeared on the state do-not-call registry.
- 629. Defendants knowingly facilitated persons who violated Wis. Admin. Code § ATCP 127.83(2)(b) when the persons used electronically prerecorded messages in telephone calls for the purpose of encouraging a covered or noncovered telephone customer to purchase property, goods, or services, without first obtaining a written agreement that contains the telephone number and signature of the customer to be called, where the agreement discloses in writing that the customer is not required to sign the agreement as a condition of making a purchase and, by signing the agreement, the customer authorizes telemarketing calls from that person, and where the provisions of Wis. Admin. Code §§ ATCP 127.80(10)(a) or (b) do not apply.
- 630. Defendants violated Wis. Admin. Code § ATCP 127.83(2)(d) each time a person, knowingly facilitated by Defendants, violated Wis. Admin. Code § ATCP 127.82(2) and/or 127.83(2)(b).

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#### **PRAYER FOR RELIEF**

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#### **WHEREFORE**, Plaintiffs request that this Honorable Court:

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1. Enter judgment in favor of Plaintiffs and against Defendants for the violations as alleged herein pursuant to federal and state laws;

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2. Enter a permanent injunction pursuant to federal and state laws to prevent Defendants from making, initiating, and/or transmitting illegal robocalls to consumers in the United States:

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3. Temporarily and permanently enjoin Defendants from transmitting calls which violate the TSR as described herein;

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4. Award damages, restitution or other compensation on behalf of residents of the respective Plaintiffs' respective jurisdictions for telephone calls transmitted by Defendants which violate the TSR as described herein;

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5. Award civil penalties, attorney's fees, and costs against Defendants as authorized by law;

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6. Award Plaintiffs damages of not more than \$1,500 per violation of 47 C.F.R. § 64.1200(n)(3);

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7. Award Plaintiffs damages of not more than \$1,500 per violation of 47 U.S.C. \$227(b)(1)(A)(iii);

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8. Award Plaintiffs damages of not more than \$1,500 per violation of 47 U.S.C. \$ 227(b)(1)(B);

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9. Award Plaintiffs damages of not more than \$1,500 per violation of 47 C.F.R. \$ 64.1200(c)(2);

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10. Award Plaintiffs civil penalties not to exceed \$10,000 for each violation of 47 U.S.C. § 227(e)(1), or 3 times that amount for each day of a continuing violation;

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11. Grant such other legal or equitable relief as this Honorable Court deems just and proper, including, but not limited to, a forfeiture of the right to conduct business.

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12. With respect to the state law claims set forth by the following Plaintiffs: People of the State of California; Office of the Attorney General, State of Florida,

Department of Legal Affairs; State of Indiana; Office of the Maryland Attorney General; State of Nevada; People of the State of New York, by Letitia James, Attorney General of the State of New York; State of North Carolina; State of North Dakota, *ex rel*. Drew H. Wrigley, Attorney General; State of Rhode Island; State of Washington; and State of Wisconsin:

- a. Enter judgment against the Defendants and in favor of each of the Plaintiff States and/or Offices of Attorney General, for each violation alleged in this Complaint, or which may be shown through discovery and proven at trial in this matter;
- b. Find, adjudge, and/or decree that Defendants have engaged in and/or are engaging in trade or commerce within the meaning of the applicable laws generally set forth in paragraph 9 of this Complaint;
- c. Find, adjudge, and/or decree that Defendants have violated applicable state law, as generally set forth in paragraph 9 of this Complaint, by engaging in the unlawful acts or practices alleged herein;
- d. Consistent with subparagraph (c) above, preliminarily and permanently enjoin the Defendants from engaging in the unfair, unconscionable, or deceptive acts or practices alleged herein and made unlawful by each State's law as generally set forth in paragraph 9 above, including, but not limited to, transmitting calls to consumers or persons that violate the TCPA, TSR, the applicable state laws generally set forth in paragraph 9 of this Complaint, and/or are otherwise unfair, unconscionable, or deceptive;
- e. In accordance with each State's law, where applicable, as generally set forth in paragraph 9 of this Complaint and/or as established by each State's common law, order Defendants to pay full restitution to affected consumers or persons who have been harmed by Defendants'

violations of those applicable laws generally set forth in paragraph 9 of this Complaint<sup>59</sup>;

- f. In accordance with each State's law, as generally set forth in paragraph 9 of this Complaint and/or as established by each State's common law, order Defendants to disgorge and pay to Plaintiff States and/or Offices of Attorney General, all monies obtained through the violation of the applicable laws alleged herein, and generally set forth in paragraph 9 of this Complaint<sup>60</sup>;
- In accordance with each State's law, as generally set forth in g. paragraph 9 of this Complaint and/or as established by each State's common law, order Defendants to pay Plaintiff States and/or Offices of Attorney General reasonable attorneys' fees and costs incurred in connection with the investigation and litigation of this matter<sup>61</sup>;
- h. Grant any other relief that may be appropriate under 15 U.S.C. § 6103(a); and
- i. Grant such other legal or equitable relief as this Honorable Court deems just and proper.

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<sup>&</sup>lt;sup>59</sup> California Business & Professions Code § 17203; Florida Statutes § 501.207; Md. Code Ann., Com. Law §§ 13-403 and 13-406; Nevada Revised Statutes § 598.0975; N.C. Gen. Stat. §§ 75-14, 75-15.1; North Dakota Century Code § 51-15-07; R.I. Gen. Laws § 5-6-61-

<sup>&</sup>lt;sup>60</sup> California Business & Professions Code § 17203; Florida Statutes § 501.207; Indiana Code § 24-4.7-5-2(a)(3); Md. Code Ann., Com. Law §§ 13-403 and 13-406; N.C. Gen. Stat. §§ 75-14, 75-15.1; North Dakota Century Code § 51-15-07; R.I. Gen. Laws § 5-6-61-5.1, et seq.; R.I. Gen. Laws § 6-13.1-5.2, et seq.

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<sup>&</sup>lt;sup>61</sup> Florida Statutes §§ 501.2075 and 501.2077; Ind. Code § 24-4.7-5-2(a)(4-6); Md. Code Ann., Com. Law § 13-409; Nevada Rules of Civil Procedure 54 and Nevada Revised Statutes § 598.0999(2); N.C. Gen. Stat. § 75-16.1; North Dakota Century Code § 51-15-10; R.I. Gen. Laws § 5-6-61-5.1, et seq.; R.I. Gen. Laws § 6-13.1-5.2, et seq.; Revised Code Washington § 19.86.080; Wis. Stat. §§ 93.20(2) and 100.263.

1	13.	For the Plainti	ff the People of the State of California:
2		a. Access	civil penalties of \$2,500 against each Defendant for each
3		violatio	n of California Business and Professions Code section 17200,
4		under t	he authority of California Business and Professions Code
5		section	17206; and
6		b. Assess	additional civil penalties of \$2,500 against each Defendant for
7		each v	tolation of Business and Professions Code section 17200
8		perpetra	ated against a senior citizen or disabled person, under the
9		authorit	y of Business and Professions Code section 17206.1.
10	14.	For the Plainti	ff Office of the Attorney General, State of Florida, Department
11	of Legal Aff	irs:	
12		a. Award	civil penalties of not more than \$10,000 per willful violation
13		of §501	.204, Florida Statutes, and reasonable attorney's fees and costs
14		as perm	itted by §501.2075, Florida Statutes; and
15		b. Award	civil penalties of not more than \$15,000 for each willful
16		violatio	n of Chapter 501, Part II, Florida Statutes which victimizes or
17		attempt	s to victimize a senior citizen or a person who has a disability
18		as perm	itted by §501.2077, Florida Statutes.
19	15.	For the Plainti	ff State of Indiana:
20		a. Order the	ne Defendants to pay civil penalties up to \$10,000 for the first
21		violatio	n, and up to \$25,000 for each violation after the first violation
22		of Ind.	Code § 24-4.7-4. Ind. Code § 24-4.7-5-2(a)(2).
23		b. For pur	poses of Ind. Code § 24-4.7-5-2(a)(2), each telephone call in
24		violatio	n of Ind. Code § 24-4.7-4 is a separate violation.
25	16.	For the Plainti	ff the Maryland Office of the Attorney General:
26		a. Enter a	n order pursuant to Md. Code Ann., Com. Law §§ 13-410 and
27		14-3202	2 requiring Defendants to pay Plaintiff, Maryland Office of the
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1			Attorney General, civil penalties of \$10,000 for each violation in this
2			matter.
3	17.	For th	ne Plaintiff State of Nevada:
4		a.	Pursuant to the Nevada Rules of Civil Procedure (NRCP) 8, order
5			Defendants to pay damages in excess of \$15,000;
6		b.	Pursuant to NRS 598.0999(2), order Defendants to pay civil penalties
7			in the amount of \$5,000 for each and every violation of the Nevada
8			Deceptive Trade Practices Act as alleged herein;
9		c.	Pursuant to NRS 597.818, order Defendants to pay civil penalties in
10			the amount of \$10,000 for each and every violation of NRS 597.814,
11			and pursuant to NRS 598.0999(2), pay civil penalties in the amount
12			of \$5,000 for each and every violation of NRS 597.814.; and
13		d.	Pursuant to NRS 598.0973, order Defendants to pay civil penalties in
14			the amount of \$12,500 for each violation committed against an elderly
15			person or a person with a disability.
16	18.	For th	ne Plaintiff People of the State of New York, by Letitia James, Attorney
17	General of the	ne State	e of New York:
18		a.	Direct Defendants to pay a civil penalty of \$2,000 to the State of New
19			York for each violation of GBL § 399-p(4), pursuant to GBL § 399-
20			p(8);
21		b.	Direct Defendants to pay a civil penalty of \$11,000 to the State of
22			New York for each violation of GBL § 399-z, pursuant to GBL § 399-
23			z(14)(a); and,
24		c.	Award Plaintiff, the State of New York, costs plus an additional
25			allowance of \$2,000.
26	19.	For th	ne Plaintiff State of North Carolina:
27		a.	Enter an order imposing civil penalties pursuant to N.C. Gen. Stat. §
28			75-105(a)(1) for violations of N.C. Gen. Stat. §§ 75-102 and/or 75-

1		104, in the amounts of five hundred dollars (\$500) for each
2		Defendant's first violation, one thousand dollars (\$1,000) for a
3		Defendant's second violation, and five thousand dollars (\$5,000) for
4		each Defendant's third and subsequent violations occurring within
5		two years of its first violation;
6		b. Enter an order pursuant to N.C. Gen. Stat. § 75-105(d) finding
7		Defendants willfully engaged in violations of N.C. Gen. Stat. §§ 75-
8		102 and/or 75-104 and awarding the State of North Carolina
9		reasonable attorneys' fees; and
10		c. Enter an order imposing civil penalties of up to \$5,000.00 for each of
11		Defendants' acts or practices that were knowingly violative of North
12		Carolina's Unfair or Deceptive Trade Practices Act, pursuant to N.C.
13		Gen. Stat. § 75-15.2.
14	20.	For the Plaintiff State of North Dakota, ex rel. Drew H. Wrigley, Attorney
15	General	
16		a. Order Defendants to pay civil penalties of up to \$5,000.00 for each
17		violation of N.D.C.C. ch. 51-15, pursuant to N.D.C.C. § 51-15-11.
18	21.	For the Plaintiff State of Rhode Island:
19		a. Order Defendants to pay civil penalties of up to \$10,000.00 per
20		violation of the RI Deceptive Trade Practices Act, RI Gen Laws § 6-
21		13.1-1 et seq.
22	22.	For the Plaintiff State of Washington:
23		a. That the Court assess civil penalties, pursuant to RCW 19.86.140,
24		against Defendants for each violation of RCW 19.86.020 caused by
25		the conduct complained of herein.
26	23.	For the Plaintiff State of Wisconsin:
27		a. Pursuant to Wis. Stat. § 100.26(6), impose civil forfeitures against
28		Defendants of not less than \$100 nor more than \$10,000, plus related

1		mandatory surcharges and assessments, for each violation of Wis.
2		Admin. Code § ATCP chapter 127;
3		b. Pursuant to Wis. Stat. § 100.264, impose a supplemental forfeiture
4		against Defendants for each violation of Wis. Stat. § 100.20 that was
5		perpetrated against a person at least 62 years of age or disabled; and
6		c. Pursuant to Wis. Stats. §§ 93.20(2) and 100.263, award the Wisconsin
7		Department of Agriculture, Trade and Consumer Protection and the
8		Wisconsin Department of Justice the reasonable and necessary
9		expenses incurred in their investigation and prosecution of this matter,
0		including attorney fees.
11	24.	Grant such other legal or equitable relief as this Honorable Court deems just
12	and proper.	
13		
14		JURY DEMAND
15	25.	Please take notice that Plaintiffs demand a trial by jury of all issues so triable
16	pursuant to	Rule 38 of the Federal Rules of Civil Procedure.
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18		The remainder of this page is intentionally left blank.
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